

1 **BILL NO. S-14-08-10**

2 **SPECIAL ORDINANCE NO. S- 99-14**

3 **AN ORDINANCE** approving the awarding of  
4 **PURCHASE OF BULK ROAD SALT FOR**  
5 2014/2015 by the City of Fort Wayne, Indiana, by  
6 and through its Department of Purchasing and  
7 **DETROIT SALT CO.** for the **FORT WAYNE**  
8 **STREET DEPARTMENT.**

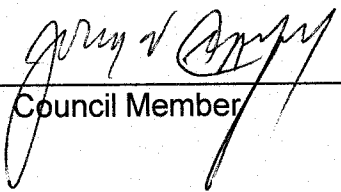
9 **NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL**  
10 **OF THE CITY OF FORT WAYNE, INDIANA;**

11 **SECTION 1.** That **PURCHASE OF BULK ROAD SALT FOR**  
12 2014/2015 between the City of Fort Wayne, by and through its Department of  
13 Purchasing and **DETROIT SALT CO.** for the **FORT WAYNE STREET**  
14 **DEPARTMENT,** respectfully for:

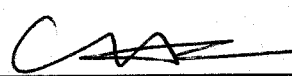
15 purchase of road salt for the 2014/2015 winter season;  
16 involving a total cost of **NINE HUNDRED FORTY-FIVE THOUAND, EIGHT**  
17 **HUNDRED FORTY AND 00/100 DOLLARS - (\$945,840.00)** all as more  
18 particularly set forth in said **PURCHASE OF BULK ROAD SALT FOR**  
19 2014/2015 which is on file in the Office of the Department of Purchasing, and  
20 is by reference incorporated herein, made a part hereof, and is hereby in all  
21 things ratified, confirmed and approved.

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**SECTION 2.** That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

  
\_\_\_\_\_  
Council Member

APPROVED AS TO FORM AND LEGALITY

  
\_\_\_\_\_  
Carol Helton, City Attorney

Bill # S.14-08-10

UNTREATED SALT

LINE	INDOT DISTRICT	UNTREATED SALT FOR ENTITY	CARGILL	CARGILL (Evaluation Amount)	MORTON	NORTH AMERICAN
1	10-Crawfordsville	INDOT & Other State Agencies	\$92.61	\$91.68	no bid	\$95.95
2		INDOT & Other State Agencies	\$96.61	\$95.64	no bid	\$99.68
3		Local Governmental Entities	no bid	no bid	no bid	\$94.27
4	20-Fort Wayne	INDOT & Other State Agencies	no bid	no bid	no bid	\$102.14
5		INDOT & Other State Agencies	no bid	no bid	no bid	\$105.89
6		Local Governmental Entities	no bid	no bid	no bid	\$99.07
7	30-Greenfield	INDOT & Other State Agencies	\$72.59	\$71.86	no bid	\$109.59
8			\$76.59	\$75.82	no bid	\$113.33
10						
11		Local Governmental Entities	\$71.72	\$71.00	no bid	\$103.36
12	40-LaPorte	INDOT & Other State Agencies	no bid	no bid	no bid	\$98.39
13		INDOT & Other State Agencies	no bid	no bid	no bid	\$102.13
14		Local Governmental Entities	no bid	no bid	no bid	\$73.32
15	50-Seymour	INDOT & Other State Agencies	\$82.34	\$81.52	\$107.05	\$84.44
16		INDOT & Other State Agencies	\$86.34	\$85.48	\$112.05	\$88.18
17		Local Governmental Entities	no bid	no bid	\$107.05	\$80.08
18	60-Vincennes	INDOT & Other State Agencies	no bid	no bid	no bid	\$79.45
19			no bid	no bid	no bid	\$83.20
20			no bid	no bid	no bid	\$1.75
21			no bid	no bid	no bid	\$73.45
22		Local Governmental Entities	no bid	no bid	no bid	\$72.99

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# COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

## RFPs , BIDS, OTHER PROJECTS

Bid/RFP#/Name of Project	2014/2015 bulk road salt
Awarded To	Detroit Salt
Amount	\$945,840
Conflict of interest on file?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Number of Registrants	
Number of Bidders	
Required Attachments	State Award letter

## EXTENSIONS

Date Last Bid Out	
# Extensions Granted To Date	

## SPECIAL PROCUREMENT

Contract #/ID <i>(State, Federal, Piggyback--Authority)</i>	Indiana Sate QPA
Sole Source/ Compatibility Justification	IC-5-22-5-10-5 Unique Opportunity for Savings

## BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	<input type="checkbox"/> Yes <input type="checkbox"/> No <i>If no, explain below</i>
If not lowest, explain	

# COUNCIL DIGEST SHEET

## COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	Last year's cost was \$61.32a ton, this year's price is \$67.56 a ton. Indiana State QPA price as quoted by only one vendor the Fort Wayne area would be \$99.07 a ton.
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## DESCRIPTION OF PROJECT / NEED

<i>Identify need for project &amp; describe project; attach supporting documents as necessary.</i>	The Street Department requests to award 2014/2015 salt budget to Detroit Salt Co. with the contracted period expiring August 1 <sup>st</sup> 2015. Detroit Salt is an established vendor with a local railroad depot that has provided us very good serviceto date. This amount will be used to replenish our presently depleted stockpile and also treat the City street though out this upcoming snow/ice season.

## REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	

## FUNDING SOURCE

<i>Account Information.</i>	Department's budget line 5274

**To:** City Council Members  
**From:** Brad Baumgartner – Street Commissioner  
**Date:** August 1, 2015  
**Re:** 2014/15 PURCHASE OF BULK ROAD SALT

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The Street Department would like to award the contract for road salt delivered for the 2014/15 winter to Detroit Salt Co. Detroit Salt is an established vendor with a local railroad depot that has provided us very good service to date.

Bid contract runs through the 2014-15 winter season and expires August 1, 2015. The cost per ton for this contract is \$67.56 and based on a total quantity of 14,000 tons for an estimated total cost of \$945,840. A significant amount of this quantity will be used to replenish our presently depleted stockpile.

Public Hearing Date, if applicable \_\_\_\_\_

Read the first time in full and on motion by Councilman John Crawford  
Read the second time by title and referred to the Finance Committee  
Committee. Read the third time in full and on motion by Councilman  
John Crawford, placed on passage by the following vote:

	<u>AYES</u>	<u>NAYS</u>	<u>ABSTAINED</u>	<u>ABSENT</u>
<u>TOTAL VOTES</u>	<u>9</u>	_____	_____	_____
BENDER	<u>✓</u>	_____	_____	_____
CRAWFORD	<u>✓</u>	_____	_____	_____
DIDIER	<u>✓</u>	_____	_____	_____
HARPER	<u>✓</u>	_____	_____	_____
HINES	<u>✓</u>	_____	_____	_____
JEHL	<u>✓</u>	_____	_____	_____
PADDOCK	<u>✓</u>	_____	_____	_____
SHOAFF	<u>✓</u>	_____	_____	_____
SMITH	<u>✓</u>	_____	_____	_____

DATED: 8-26-14 Sandra E. Kennedy  
SANDRA E. KENNEDY, CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as  
(ANNEXATION) (APPROPRIATION) (GENERAL) (SPECIAL) (ZONING) ORDINANCE  
(RESOLUTION) NO. 8-99-14 on the 26<sup>th</sup> day of  
August, 2014

ATTEST:  
Sandra E. Kennedy  
SANDRA E. KENNEDY,  
CITY CLERK

Robert A. Bender  
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 27<sup>th</sup> day  
of August, 2014, at the hour of 1:00 o'clock PM. E.S.T.

Sandra E. Kennedy  
SANDRA E. KENNEDY, CITY CLERK

Approved and signed by me this 28<sup>th</sup> day of August  
2014, at the hour of 11:00 o'clock AM. E.S.T.

Thomas C. Henry  
THOMAS C. HENRY, MAYOR

BILL NO. S-14-08-10

# REPORT OF COMMITTEE ON FINANCE

## AUGUST 19, 2014

*JOHN CRAWFORD – CHAIR  
RUSS JEHL – CO-CHAIR  
ALL COUNCIL MEMBERS*

**AN ORDINANCE** approving the awarding of Purchase of Bulk Road Salt for 2014/2015 by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and Detroit Salt Co. for the Fort Wayne Street Department. **COMMITTEE OF FINANCE HAVE HAD SAID ORDINANCE** under Consideration and beg leave to report back to the Common Council that said ordinance

**DO PASS**

**DO NOT PASS**

**ABSTAIN**

**NO REC**

*John Crawford*  
*Russ Jehl*  
*Thomas H. Dickler*  
*Gregg Stalder*  
*Martin A. Bender*

**SANDRA E. KENNEDY  
CITY CLERK**