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BILL NO. S-11-07-15

SPECIAL ORDINANCE NO. S- 139-11

AN ORDINANCE approving the awarding of PURCHASE OF TWO (2) NEW FIRE ENGINES THROUGH A GSA CONTRACT by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and SUTPHEN CORPORATION for the FORT WAYNE FIRE DEPARTMENT.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That PURCHASE OF TWO (2) NEW FIRE ENGINES THROUGH A GSA CONTRACT between the City of Fort Wayne, by and through its Department of Purchasing and SUTPHEN CORPORATION for the FORT WAYNE FIRE DEPARTMENT, respectfully for:

purchase of two (2) new fire engines through a GSA contract; involving a total cost of SEVEN HUNDRED SIXTY-FOUR THOUSAND, THREE HUNDRED SEVENTY AND 00/100 DOLLARS - (\$764,370.00) all as more particularly set forth in said PURCHASE OF TWO (2) NEW FIRE ENGINES THROUGH A GSA CONTRACT which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.

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SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Elizabeth M. Brown
Council Member

APPROVED AS TO FORM AND LEGALITY

Carol Helton, City Attorney
Carol Helton, City Attorney
by LES

Read the first time in full and on motion by Brown and duly adopted, read the second time by title and referred to the Committee on Finance (and the City Plan Commission for recommendation) and Public Hearing to be held after due legal notice, at the Common Council Conference Room 128, City-County Building, Fort Wayne, Indiana, on _____, the _____ day of _____, 2011, at _____ o'clock _____ M.E.S.T.

DATED: 7-26-11

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Read the third time in full and on motion by Brown placed on its passage. PASSED LOST by the following vote:

	<u>AYES</u>	<u>NAYS</u>	<u>ABSTAINED</u>	<u>ABSENT</u>
<u>TOTAL VOTES</u>	<u>9</u>			
<u>BENDER</u>	<u>✓</u>			
<u>BROWN</u>	<u>✓</u>			
<u>DIDIER</u>	<u>✓</u>			
<u>GOLDNER</u>	<u>✓</u>			
<u>HARPER</u>	<u>✓</u>			
<u>HINES</u>	<u>✓</u>			
<u>PAPE</u>	<u>✓</u>			
<u>SHOAFF</u>	<u>✓</u>			
<u>SMITH</u>	<u>✓</u>			

DATED: 8-9-11

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as (ANNEXATION) (APPROPRIATION) (GENERAL) (SPECIAL) (~~ZONING~~) ORDINANCE (RESOLUTION) NO. D-139-11 on the 9th day of August, 2011

ATTEST:
Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

SEAL
Matthew Henry
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 11th day of August, 2011, at the hour of 12 o'clock P M.E.S.T.

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Approved and signed by me this 11th day of August 2011, at the hour of 5:30 o'clock P M.E.S.T.

Thomas C. Henry
THOMAS C. HENRY, MAYOR

BILL NO. S-11-07-15

REPORT OF THE COMMITTEE ON FINANCE

ELIZABETH M. BROWN - CHAIR
THOMAS E. SMITH - CO-CHAIR
ALL COUNCIL MEMBERS

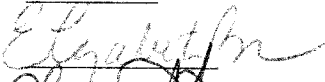


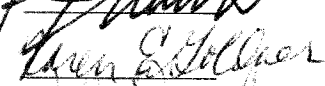
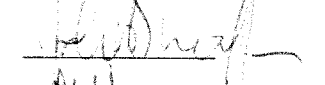



WE, YOUR COMMITTEE ON FINANCE TO WHOM WAS REFERRED AN ORDINANCE APPROVING THE AWARDING OF PURCHASE OF TWO (2) NEW FIRE ENGINES THROUGH A GAS CONTRACT BY THE CITY OF FORT WAYNE, INDIANA, BY AND THROUGH ITS DEPARTMENT OF PURCHASING AND SUTPHEN CORPORATION FOR THE FORT WAYNE FIRE DEPARTMENT HAVE HAD SAID ORDINANCE UNDER CONSIDERATION AND BEG LEAVE TO REPORT BACK TO THE COMMON COUNCIL THAT SAID ORDINANCE

DO PASS

DO NOT PASS

ABSTAIN

NO REC

	_____	_____	_____
	_____	_____	_____
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SANDRA E. KENNEDY
CITY CLERK

	PIERCE	SUTPHEN	DIFFERENCE
CONTRACT PRICE	\$ 397,000.00	\$ 391,385.00	
S.S. FUEL TANK	\$ 1,800.00	INCLUDED	
CROSS LAY REMOVAL	\$ (2,800.00)	N/A	
100% PRE-PAY	\$ (13,224.00)	\$ (9,200.00)	
PERFORMANCE BOND	\$ 1,191.00	INCLUDED	
TOTAL COST	\$ 383,967.00	\$ 382,185.00	\$ 1,782.00
GSA BASE	\$ 337,985.00	\$ 310,266.00	
W/ADDITIONS PER SPEC	\$ 124,114.00	\$ 95,453.50	
ADJUSTED PRICE	\$ 462,099.00	\$ 405,719.50	\$ 56,379.50
DIFF BETWEEN GSA & CONTRACT PRICE	\$ 78,132.00	\$ 23,534.50	



FAMILY OWNED
SINCE 1890

Ft Wayne Fire Dept
307 Murray St
Ft Wayne, IN 46803

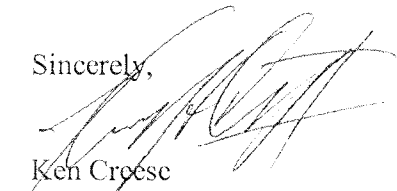
Dear Chief Lahey,

As previously discussed with Andy Herb, we are in the middle of contract updates with the GSA purchasing program (23V Fire Apparatus). We have been a member of the GSA program for several years and will continue to be in the future. Unfortunately contracts administration is cumbersome within the GSA contracting office so the process gets dragged out. The GSA pricing that has been submitted to the Ft Wayne Fire Department reflects the pricing that will be posted on our GSA schedule once our contract modification is complete and reactivated.

If you have any questions or would like to discuss this further, feel free to contact me.

Office: 614-889-1005
Cell: 614-395-6015
Email: creese@sutphencorp.com

Sincerely,



Ken Creese
Sutphen Corporation
National Sales Manager

Sutphen Corporation
PO Box 152 * Andia, OH 43002-0152
6150 Enterprise Road * Dublin, OH 43016-8711
Tel 614 889-1005 * Toll Free 800 518-3360 * Fax 614 889-0874
www.sutphen.com * Sutphen@sutphencorp.com

PROPOSAL

To The:

Date: June 8th, 2011

Ft Wayne Fire Department

FOR YOUR REVIEW:

We hereby propose and agree to furnish the following fire fighting apparatus upon your acceptance of this proposal:

**One Sutphen Ambassador Custom Pumper
for the total sum of\$391,385.00***

*This price is based on payment in full at delivery.

*This price is based on purchasing two identical units at the same time

*A performance bond costing \$1,575 is included in this price

If there is a 25% down payment within 30 days of contract signing each truck will be discounted by.....\$3,800.00

If there is a 100% down payment within 30 days of contract signing each truck will be discounted by.....\$9,200.00

Delivery time for the units will be approximately 9 months from receipt of signed contract at Sutphen Corporation

Respectfully submitted by:

Andy J. Herb
Sales Representative

Eric Lahey

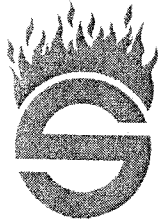
From: Andy Herb [Andy.Herb@sutphencorp.com]
Sent: Monday, June 06, 2011 7:34 AM
To: Eric Lahey
Subject: RE: GSA Base Price

Eric,
The base price of the engines on GSA before any options are added would be \$310,266. Let me know if you need anything else.
Thanks,
Andy

From: Eric Lahey [mailto:Eric.Lahey@ci.ft-wayne.in.us]
Sent: Friday, June 03, 2011 4:49 PM
To: Andy Herb
Subject: GSA Base Price

Andy,
Looks like I will need the GSA Base price first thing Monday morning.

Eric Lahey | Deputy Fire Chief
Fort Wayne Fire Department
307 East Murray Street | Fort Wayne, IN 46803
p 260.427.5645 | f 260.427.1277
www.fortwaynefiredepartment.org



General Services Admi

Component Listing

Ft Wayne Fire Dept

Work Phone Number:

Order #: 5-1458

Home Phone Number:

Customer #: IN11111

Fax Number:

Station Phone:

Email:

Bill To

Customer: Ft Wayne Fire Dept
 Contact: Eric Lahey
 Deputy Chief
 Address: 307 Murray St
 Ft Wayne, IN

Line	Item #	Qty	Item Description/Comments	Unit Price	Extended Price
1	10000105	1	CORROSION REDUCTION PROGRAM (SPECS)	\$.00	\$.00
2	10010005	1	CHASSIS, AMBASSADOR PUMPER	\$166,162.00	\$166,162.00
3	11088888	1	STORAGE AREA ABOVE REAR FACING SEATS	\$2,072.13	\$2,072.13
4	11088888	1	REAR CAB WINDOWS	\$760.00	\$760.00
5	11088888	1	73" TILT CAB 6-MAN, 10"RR	\$1,882.14	\$1,882.14
6	11089960	1	CAB DOORS, FULL LENGTH	\$.00	\$.00
7	11089970	1	INTERIOR DOOR PANELS, ZOLATONE, REFL STRIPE	\$.00	\$.00
8	11090006	1	MANUAL BACK-UP TILT SYSTEM	\$322.27	\$322.27
9	11090007	1	CAB CERTIFICATION - STRUCTURAL INTEGRITY	\$.00	\$.00
10	11090012	1	EMS CABINET 18"D FULL BACK WALL, RAISED ROOF FORWARD FACING	\$3,032.85	\$3,032.85
11	11090017	1	COMPUTER TRAY IN LIEU OF GLOVE BOX	\$107.43	\$107.43
12	11090021	1	ALUM TOOL MOUNTING PLATES, TOP & REAR OF A/C	\$177.23	\$177.23
13	11090026	1	CAB WINDOWS, POWER	\$1,224.00	\$1,224.00
14	12088888	1	AIR HORNS THROUGH FRONT BUMPER	\$355.00	\$355.00
15	12090000	1	DUAL AIR HORNS GROVER #2040, LANYARD	\$.00	\$.00
16	13090003	1	ALTERNATOR, LEECE NEVILLE 320 AMP, 4962PA	\$608.27	\$608.27
17	14090001	1	FRONT AXLE, MERITOR MFS-18-133A 18,000 LB.	\$.00	\$.00
18	14590001	1	REAR AXLE, MERITOR RS-26-185 27,000 LB.	\$1,404.51	\$1,404.51
19	15031700	1	BATTERY JUMPER TERMINALS	\$.00	\$.00
20	15088888	1	KUSSMAUL BATTERY CHARGER	\$1,582.23	\$1,582.23
21	15090000	1	BATTERIES (4) 950 CCA INTERSTATE	\$.00	\$.00
22	16090002	1	BRAKES MERITOR DISC PLUS EX225 FRONT ONLY	\$1,708.76	\$1,708.76
23	18090002	1	AIR BRAKE SYST 4 TANKS WABCO 1200 DRYER	\$.00	\$.00
24	18190000	1	WABCO 4 CHANNEL ANTI-LOCK BRAKES	\$.00	\$.00
25	20088888	1	18" BUMPER WITH STORAGE WELL	\$834.56	\$834.56
26	20093052	1	TREADPLATE COVER FOR BUMPER EXTENSION TROUGH	\$506.22	\$506.22
27	21090003	1	COOLING SYSTEM	\$.00	\$.00
28	21090009	1	FAN CLUTCH	\$637.50	\$637.50
29	21090011	1	RADIATOR COOLANT RECOVERY	\$.00	\$.00
30	22090000	1	DRIVE LINE, SPICER, 1710 SERIES	\$.00	\$.00
31	22590005	1	ENGINE HOOD, ZOLATONE	\$.00	\$.00
32	23090009	1	AIR INTAKE/EMBER SEPARATOR	\$.00	\$.00
33	23090032	1	ENGINE CUMMINS ISL 9 400HP DOC-DPF-DEF-SCR	\$4,715.46	\$4,715.46
34	23190000	1	JACOBS ENGINE BRAKE	\$.00	\$.00
35	24090100	1	DIESEL EXHAUST FLUID TANK	\$.00	\$.00



General Services Admi

Component Listing

Line	Item #	Qty	Item Description/Comments	Unit Price	Extended Price
36	25090000	1	FRAME	\$.00	\$.00
37	26090000	1	FUEL TANK, 65 GALLON	\$.00	\$.00
38	26090100	1	FUEL COOLER	\$.00	\$.00
39	27090000	1	HANDRAILS	\$.00	\$.00
40	28090009	1	DEFROSTER, HEATER & A/C	\$4,030.02	\$4,030.02
41	28090015	1	FAN MOUNTED IN CAB 12 VOLT, DRIVER'S SIDE	\$109.02	\$109.02
42	28090016	1	FAN MOUNTED IN CAB 12 VOLT, OFFICER'S SIDE	\$109.02	\$109.02
43	29990000	1	LOAD MANAGER, CLASS-1	\$.00	\$.00
44	30010700	1	CAB PUMP SHIFT	\$.00	\$.00
45	30090002	1	CAB PUMP SHIFT	\$.00	\$.00
46	30090007	1	INSTRUMENTATION, BEEDE GAUGES	\$.00	\$.00
47	30090010	1	HIGH IDLE SWITCH	\$181.71	\$181.71
48	30190000	1	VEHICLE DATA RECORDER, AKRON/WELDON	\$.00	\$.00
49	31090001	1	INTERIOR, GRAY, DURAWEAR	\$.00	\$.00
50	32590000	1	HI-LOW HALOGEN HEADLIGHTS, SNGL STS HOUSING	\$.00	\$.00
51	32590003	1	ALTERNATING FLASHER FOR HEADLIGHT	\$171.88	\$171.88
52	33090005	1	SPOTLIGHT (NOT PROVIDED)	\$.00	\$.00
53	33590005	1	INTERIOR CAB LIGHTS, (2) RED/CLEAR LED	\$.00	\$.00
54	34090005	1	INTERIOR CREW LIGHTS (2) RED/CLEAR LED	\$.00	\$.00
55	38090001	1	MIRRORS LANG MEKRA 300 SERIES HEATED & REMOTE	\$490.41	\$490.41
56	38390020	6	HELMETS STORED IN A COMPARTMENT - EACH	\$146.00-	\$876.00-
57	38490000	1	SEAT BELT WARNING SYSTEM, AKRON / WELDON	\$.00	\$.00
58	38590001	2	DRIVER'S SEAT, BOSTROM FX HIGH BACK AIR RIDE (DURAWEAR)	\$322.27	\$644.54
59	39090000	1	OFFICER'S SEAT, BOSTROM TANKER 350 ABTS SCBA	\$.00	\$.00
60	39590000	1	CREW CAB SEATING 2 BOSTROM TANKER 350 SCBA & 2 300 SCBA FLIPOP	\$.00	\$.00
61	39690001	5	SCBA BRACKETS, BOSTROM, SECURE ALL - EACH	\$208.59	\$1,042.95
62	39790001	1	CREW SEAT COMPT, SIDE DOORS	\$140.89	\$140.89
63	40090000	1	STEERING, ROSS TAS-85	\$.00	\$.00
64	41090005	1	SUSPENSION FRONT 18,000# 54" LEAF	\$.00	\$.00
65	41090050	1	SUSPENSION, ENHANCED SYSTEM	\$.00	\$.00
66	42090000	1	SUSPENSION REAR 24,000# LEAF	\$.00	\$.00
67	42990005	1	TIRE PRESSURE MONITOR, REAL WHEELS, LED	\$.00	\$.00
68	43090002	1	CHROME LUG NUT CAPS, FRONT & REAR	\$.00	\$.00
69	43090006	1	FRONT TIRES GOODYEAR 315/80R22.5 LRJ RHS	\$.00	\$.00
70	44090004	1	REAR MUD FLAPS (PAIR)	\$.00	\$.00
71	44090007	1	WHEELS, ALUMINUM	\$1,289.09	\$1,289.09
72	44090008	1	HUB COVERS, FRONT & REAR, POLISHED STS	\$193.36	\$193.36
73	44090011	1	REAR TIRES GOODYEAR 12R22.5 LRH G124 MUD/SNOW	\$295.41	\$295.41
74	45090001	1	FRONT TOW EYES	\$.00	\$.00
75	46090000	1	REAR TOW EYES	\$.00	\$.00
76	47090000	1	TRANSMISSION ALLISON GEN IV EVS3000 W/COOLER	\$.00	\$.00
77	47090004	1	TRANSMISSION FLUID, CASTROL TRANSYND	\$208.59	\$208.59
78	47090005	1	ALLISON TOUCH PAD SHIFTER	\$.00	\$.00
79	48090001	1	LED TURN SIGNALS, WHELEN 400 SERIES	\$214.85	\$214.85
80	51010310	1	WHEELBASE GREATER THAN 200"	\$847.97	\$847.97
81	52090000	1	SYNCHRONIZED ELECTRIC INTERMITTENT WIPERS	\$.00	\$.00
82	54090000	1	MISCELLANEOUS ITEMS ON CHASSIS	\$.00	\$.00
83	60013150	1	QFLO-125 1250 GPM W/6" SUCTIONS SINGLE STAGE	\$500.00-	\$500.00-



General Services Admi

Component Listing

Line	Item #	Qty	Item Description/Comments	Unit Price	Extended Price
84	60028050	1	PUMP PRIMER, TRIDENT, AIR	\$.00	\$.00
85	60031005	1	ALLOY ANODES, HALE	\$159.26	\$159.26
86	60035120	1	NATIONAL PUMP TEST	\$.00	\$.00
87	60035999	1	THREADS, NST	\$.00	\$.00
88	61020005	1	PRESSURE GOVERNOR, FIRE RESEARCH, PUMP BOSS	\$459.51	\$459.51
89	61210000	1	INTAKE PRESSURE CONTROL, ELKHART 40-20	\$52.15	\$52.15
90	61510000	1	AUXILIARY COOLER (HEAT EXCHANGER)	\$.00	\$.00
91	61710305	1	AKRON HEAVY DUTY VALVES	\$.00	\$.00
92	62010002	1	STAINLESS STEEL PIPING FOR PUMPERS	\$.00	\$.00
93	63010000	1	6" INLETS	\$.00	\$.00
94	65030000	1	2.5" LEFT SIDE INLET	\$908.51	\$908.51
95	66010010	1	3" TANK TO PUMP WITH CHECK VALVE	\$.00	\$.00
96	70010000	1	OUTLETS	\$.00	\$.00
97	70530000	2	2.5" LEFT SIDE DISCHARGES	\$969.11	\$1,938.22
98	70530400	1	4" LEFT DISCHARGE-HANDWHEEL CONTROL -TOP MNT	\$2,180.51	\$2,180.51
99	71030000	1	2.5" RIGHT SIDE DISCHARGES	\$969.11	\$969.11
100	71030160	1	4" NST FE X 5" STORZ CAP & CHAIN SNAP TITE A550F40N W/BS50	\$266.51	\$266.51
101	71530100	1	DISCHARGE 2.5" VALVE 2.5" PIPE TO LEFT REAR	\$1,211.38	\$1,211.38
102	72230000	1	DISCHARGE 1.5" FRONT BUMPÉR, 2" PLUMBING	\$936.35	\$936.35
103	72530100	1	DISCHARGE DELUGE RISER 3"	\$1,211.38	\$1,211.38
104	72555810	1	TASK FORCE TIPS EXTEND-A-GUN	\$1,423.40	\$1,423.40
105	72555845	1	TFT XFC-42 CROSSFIRE MONITOR W/SAFETY FLOW, QUAD STACK TIPS AND STREAM SHAPER	\$3,354.75	\$3,354.75
106	72820000	1	TWO SPEEDLAYS FOR TOP MT LIEU STD CROSSLAYS	\$.00	\$.00
107	72840300	1	ONE 2.5" SPEEDLAY FOR TOP MOUNT	\$1,150.84	\$1,150.84
108	72910310	1	COVER, VINYL, THREE SPEEDLAYS	\$384.42	\$384.42
109	73010201	1	TANK FILL 2" - AKRON VALVE	\$.00	\$.00
110	73088888	1	1.5" TANK DRAIN VALVE	\$945.56	\$945.56
111	73531425	1	FOAM TANK 30 GALLON BUILT INTO BOOSTER TANK	\$1,362.82	\$1,362.82
112	73588888	1	ELKHART 240-95P FOAMM EDUCATOR	\$2,245.09	\$2,245.09
113	75010206	1	PMP PANEL, TM 47" BLK VINYL 10 DISCH HANDLES W/INNOVATIVE CONTROLS	\$3,538.97	\$3,538.97
114	75510200	1	PUMP PANEL LIGHTS, LED	\$103.28	\$103.28
115	76010105	1	PUMP PANEL GAUGES & CONTROLS	\$.00	\$.00
116	76031900	1	AIR HORN PUSH BUTTON SWITCH ON PUMP PANEL	\$121.14	\$121.14
117	76510050	1	GAUGES, MASTER, NOSHOK, 4" LIQUID FILLED	\$.00	\$.00
118	77021000	1	GAUGES, DISCH, NOSHOK 2.5"	\$.00	\$.00
119	77510050	1	GAUGE, WATER LEVEL, INNOVATIVE CONTROLS	\$.00	\$.00
120	77540155	1	GAUGE, FOAM LEVEL, CLASS1, INTELLI-TANK	\$602.04	\$602.04
121	80029900	1	BODY SUBFRAME, ALUM PUMPER	\$.00	\$.00
122	80110423	1	BODY PA-13 RES 43/53, HYD LAD RACK	\$144,104.00	\$144,104.00
123	80231200	1	SCBA CYLINDERS 4	\$1,695.96	\$1,695.96
124	80266700	1	COMPARTMENT BELOW THE TOP MOUNT WALKWAY EACH SIDE	\$2,422.81	\$2,422.81
125	80288888	1	AMDOR PAINTED ROLL-UP DOORS	\$2,022.11	\$2,022.11
126	81130300	5	ADJUSTABLE SHELF IN COMPT - EACH	\$181.71	\$908.55
127	81150300	2	600# SLIDE-MASTER TRAY	\$605.71	\$1,211.42
128	81165705	1	UNISTRUT TRACK IN COMPTS	\$.00	\$.00



General Services Admi

Component Listing

Line	Item #	Qty	Item Description/Comments	Unit Price	Extended Price
129	81188888	1	SWING OUT TOOL BOARD	\$455.67	\$455.67
130	81310000	1	HOSEBED W/REMOVABLE ALUMINUM FLOORING	\$.00	\$.00
131	81330310	2	HOSE BED DIVIDER, ADJUSTABLE - EACH	\$484.56	\$969.12
132	81410000	1	COVER, VINYL, MAIN HOSE BED	\$726.84	\$726.84
133	82010100	1	HANDRAILS AND STEPS, ALUM PUMPER	\$.00	\$.00
134	82510000	1	RUB RAILS	\$.00	\$.00
135	82588888	1	REAR HITCH RECEIVER	\$1,198.25	\$1,198.25
136	83010050	1	ALUMINUM TREADPLATE ON ALUM PUMPER	\$.00	\$.00
137	83030710	1	SMOOTH PAINTED REAR FENDERS ON CORP PUMPERS	\$605.71	\$605.71
138	83510205	1	1000 GALLON POLY-TANK	\$4,239.90	\$4,239.90
139	84510100	1	APPARATUS ELECTRICAL DESCRIPTION	\$.00	\$.00
140	84520000	1	BACK UP ALARM, ECCO SA917	\$.00	\$.00
141	84530910	1	COMPT LIGHTING, LED LIGHT STRIPS, 2 PER COMPT	\$.00	\$.00
142	84541550	1	POWER GROUND STUDS	\$597.20	\$597.20
143	84541700	2	INSTALLATION OF CUSTOMERS 2-WAY RADIO ANTENNA	\$238.18	\$476.36
144	85010020	1	TAIL/TURN/BACKUP, WELDON 3884, LED	\$304.12	\$304.12
145	85110100	1	ICC LIGHTS, LED	\$331.79	\$331.79
146	85510100	1	STEP LIGHTS, LED - WHELEN 2G AT PUMP PANEL & WELDON 2631 AT REAR	\$280.60	\$280.60
147	85710010	1	UNDERCARRIAGE GROUND LIGHTS, LED	\$336.20	\$336.20
148	86510000	1	TWO UNITY AG WORK LIGHTS	\$.00	\$.00
149	87010325	1	WARNING LIGHTS, UPPER, WHELEN, LED FREEDOM 12	\$2,871.81	\$2,871.81
150	87510371	1	WARNING LIGHTS, LOWER, WHELEN 600 SUPER LED	\$1,030.52	\$1,030.52
151	88017311	1	SIREN. WHELEN 295 SLSA1	\$.00	\$.00
152	88037200	1	SIREN, Q2B, FLUSH GRILLE MOUNT, 2 FOOT SWTCHS	\$2,132.00	\$2,132.00
153	88110010	1	SIREN SPEAKER, CAST PROD SA4201-5-A (1)	\$.00	\$.00
154	88391052	1	LIGHT, WHELEN PFP2, BROW 12V LED IN LIGHTBAR	\$1,704.68	\$1,704.68
155	88391080	2	LIGHT, WHELEN, PFP2, TELESCOPIC, 12V LED	\$2,010.93	\$4,021.86
156	88519300	1	DELETE 6" SUCTION HOSE BRACKETS AND STRAINER	\$1,196.67-	\$1,196.67-
157	89035000	1	THREE RECESSED PIKE POLE TUBES	\$646.66	\$646.66
158	89088888	1	DUO-SAFETY 900A 28' 2-SEC & 775A 16' ROOF	\$367.78	\$367.78
159	89510300	1	ZIAMATIC HYDRAULIC LADDER RACK	\$.00	\$.00
160	90010020	1	PAINT SCHEME	\$.00	\$.00
161	90088888	1	DELETE ZIEBART UNDERCOATING	\$948.98	\$948.98
162	90510000	1	3" LETTERING	\$.00	\$.00
163	90530010	30	ADDITIONAL 4" 22KT LETTERS (EACH)	\$17.69	\$530.70
164	90610000	1	4" SCOTCHLITE STRIPE	\$.00	\$.00
165	90630150	2	2" SCOTCHLITE STRIPE ABOVE OR BELOW - EACH	\$393.71	\$787.42
166	90630200	2	1/8" BLACK EDGE ABOVE AND BELOW SCOTCHLITE PER STRIPE	\$162.40	\$324.80
167	90641005	1	22KT GOLD 1/2" COMPARTMENT STRIPING	\$.00	\$.00
168	90660020	1	CHEVRON, DIAMONDGRADE, REAR, OUTBOARD ONLY	\$608.95	\$608.95
169	90688888	1	RUB RAIL STRIPING	\$224.50	\$224.50
170	91010000	1	MISCELLANEOUS EQUIPMENT - (1) PINT TOUCH-UP PAINT, STAINLESS STEEL NUTS & BOLTS	\$.00	\$.00
171	99010000	1	MANUALS (1-PRINTED & 1-CD) WITH DVD	\$.00	\$.00
172	99510000	1	ONE YEAR WARRANTY	\$.00	\$.00
173	99999999	1	NOTATIONS	\$.00	\$.00
				Component Total	\$400,102.07
				Deposit Discount	\$4,001.02
				Bond Cost	\$1,616.41



Line	Item #	Qty	Item Description/Comments	Unit Price	Extended Price
			Total		\$405,719.50



WORLD CLASS EQUIPMENT. SUPERIOR SERVICE.

4212 Perry Boulevard
Whitestown, Indiana 46075
(800) 382-9788

May 2, 2011

Deputy Chief Eric Lahey
Fort Wayne Fire Department
307 East Murray Street
Fort Wayne, IN 46803

Subject: **Proposal for Pierce Impel
Pumper**

Dear Deputy Chief Eric Lahey,

With regard to the above subject, please find attached our completed proposal.

Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price –	\$397,000.00 Base Unit (Each)
100% Pre-Pay Discount –	<u>\$(13,224.00)</u>
Net Pricing inclusive of Pre-Pay Discount –	\$383,776.00

Options:

TAK-4 Independent Front Suspension – **Add \$14,400.00 Each Unit**

100% Performance Bond (if desired):

Cost – \$1,191.00, Not included in above price

Terms and Conditions:

Pricing is based on purchase of all (3) units (Two Impel Pumps and HDR Dive Unit).

Taxes –	Not Applicable
Freight –	F.O.B. – Fort Wayne, IN
Terms –	Net Due Upon Factory Exit or at contract signing for Prepay discount to be applicable
Delivery –	6 – 7 months from receipt and acceptance of contract



PERFORM LIKE NO OTHER
FACTORY AUTHORIZED DEALER
ILLINOIS - INDIANA



WORLD CLASS EQUIPMENT. SUPERIOR SERVICE.

4212 Perry Boulevard
Whitestown, IN 46075
(800) 382-9788

06/08/2011

Chief Lahey,

This letter serves as an addendum to the contract submitted to the City of Ft Wayne.

As requested;

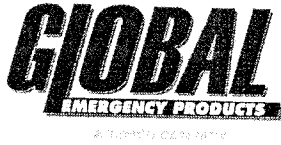
The fuel tank is changed to a stainless fuel tank at a cost of \$1,800.00.

A credit is issued for the removal of the 2, 1.75" crosslays in the amount of \$2,800.00.

Keith Oberlin
Global Emergency Products



FACTORY AUTHORIZED DEALER
ILLINOIS - INDIANA



WORLD CLASS EQUIPMENT. SUPERIOR SERVICE.

4212 Perry Boulevard
Whitestown, IN 46075
(800) 382-9788

Chief Lahey,

The following are the costs as discussed for the build to order trucks compared to the listed GSA base truck contract price. If you have any further questions please feel free to call me any time.

Keith Oberlin
Global Emergency products

GSA Contract Price;	\$247,280.00
Option costs to be added to GSA contract price;	\$173,053.00
GSA/BTO price;	\$420,033.00
Ft Wayne contract price;	\$397,000.00



FACTORY AUTHORIZED DEALER
ILLINOIS - INDIANA



Proposal Option List

5/9/2011

Customer :	GOVERNMENT BASE MODEL	Bid Number :	40
Representative :	Vanevenhoven Tara	DB Version:	02.00.0114.0000
Organization :	Pierce Direct	Bid Date :	
Requirements Manager:		Job Number :	
Description :	GOVERNMENT #702 Impel - 1000 GALLON		
Body :	Pumper, Med, Alum, 2nd Gen		
Chassis :	Impel Chassis, 2010		

Line	Option Code	Type	Option Description	Qty	Price
1	0581835		Boiler Plates, Pumper	1	0.00
2	0018007		Single Source Compliance	1	0.00
3	0584456		Manufacture Location: Appleton, Wisconsin	1	0.00
4	0584452		RFP Location: Appleton, Wisconsin	1	0.00
5	0028079		Match Not Required	1	0.00
6	0533316		Comply NFPA 1901 Changes Effective Jan 1, 2009, With Exceptions	1	171.32
7	0008036		Career/Paid Department	1	0.00
8	0533347		Pumper/Pumper with Aerial Device Fire Apparatus	1	0.00
9	0588621		Agency, Apparatus Certification, Pumper/anker, U.L.	1	0.00
10	0588611		Vehicle Certification, Pumper	1	0.00
11	0588609		Vehicle Destination, US	1	0.00
12	0537375		Unit of Measure, US Gallons	1	0.00
13	0000007		Approval Drawing	1	0.00
14	0030008		Warranty, Basic, 1 Year, Apparatus, WA0008	1	0.00
15	0030006		Bid Bond not requested	1	0.00
16	0540326		Performance Bond, Not Requested	1	0.00
17	0597579		Impel Chassis, 2010	1	27,265.24
18	0000109		Seating Capacity, Cab	6	0.00
			Qty. - 06		
19	0000110		Wheelbase	1	0.00
			Wheelbase - approx 172.00"		
20	0000070		GVW Rating	1	0.00
			GVW rating - 43,000#		
21	0000203		Frame Rails, 13.38 x 3.50 x .375, DLX/Qtm/Enf/AXT/Imp/Vel/Dash CF	1	1,083.00
22	0020018		Frame Liner not Req'd	1	0.00
23	0199382		Axle, Front, Meritor FL-943, 17,000 lb, w/o assist	1	8,139.31
24	0530523		Warranty, Axle, 2 Year, Meritor, General Service, WA0046	1	0.00
25	0000322		Oil Seals, Front Axle	1	0.00
26	0000319		Shock Absorbers on Front Axle, DL X/Qtm/AXT/Imp/Vel	1	0.00
27	0530464		Axle, Rear, Meritor RS24-160, 24,000 lb, Imp/Vel/Dash CF	1	8,247.60
28	0530524		Warranty, Axle, 2 Year, Meritor, General Service, WA0046	1	0.00
29	0544244		Top Speed of Vehicle, 60 MPH	1	0.00
30	0000485		Oil Seals, Rear Axle	1	0.00
31	0122254		Suspension, Front, Standens, Taper Leaf, 17,000 lb, FL-943 Axle	1	1,662.64
32	0122076		Suspen, Rear, Standens, Spring, 24,000 lb, Imp/Vel/Dash CF, Non-Rescue	1	2,300.00
33	0010670		ABS, Wabco Brake System, Single rear axle	1	4,544.45
34	0000710		Brakes, Cam, Front, 16.50 x 6.00 (Std FL/RF axle)	1	0.00
35	0000730		Brakes, Meritor, Cam, Rear, 16.50 x 7.00"	1	0.00
36	0001220		Engine Brake, Jacobs	1	5,049.23
			Switch, Engine Brake - d) ISM/ISL/ISL9/ISX, Hi Lo		
37	0020784		Air Compressor, Brake, Cummins/Wabco 18 7 CFM	1	0.00
38	0000785		Brake Reservoirs, Three	1	0.00
39	0568012		Air Dryer, Wabco System Saver 1200, 2010	1	38.91
40	0000790		Brake Lines, Nylon	1	0.00
41	0000854		Air Inlet, w/Disconnect Coupling	1	321.07
			Location, Air Coupling(s) - a) DS Step Well		
			Qty, Air Coupling (s) - 1		
42	0591760		Engine, Cummins ISL9, 370 hp, 1250 ft-lb, EPA 2010, Imp/Vel	1	65,144.16
43	0592199		Certification, Engine Installation, Imp/Vel, ISL9, CD0090	1	0.00
44	0123135		Air Intake, w/Ember separator, Imp/Vel	1	0.00
45	0597542		Exhaust System, 4", 2010 ISL9/ISC8.3 Engine, Horizontal, Officer Side	1	0.00

Line	Option Code	Type	Option Description	Qty	Price
46	0595087		DEF Tank, 4.5 Gallon, DS Fill, Forward of Rear Axle, DD13, ISL9, ISX	1	0.00
47	0001244		High Idle w/Electronic Engine, Custom	1	115.50
48	0511425		Cooling Hoses, Rubber	1	0.00
49	0557543		Radiator, Imp/Vel	1	0.00
50	0552334		Clutch, Fan, Air Actuated, Horton Drive Master	1	0.00
51	0122516		Fluid Check Access, Imp/Vel, AXT	1	0.00
52	0001125		Fuel Tank, 65 gal	1	0.00
53	0001129		Lines, Fuel	1	0.00
54	0552793		Not Required, Fuel Priming Pump	1	0.00
55	0582243		Shutoff Valves, Fuel Line @ Primary Filter, 2010 Cummins Engine	1	260.28
56	0023746		Cooler, Chassis Fuel, Not Req'd	1	0.00
57	0699437		Cooler, Chassis Fuel, Not Req'd	1	0.00
58	0510120		Trans, Allison Gen IV 3000 EVS P, Imp/Vel/Dash CF	1	19,678.65
59	0510876		Transmission, Shifter, 6-Spd, Push Button Trans, ratio - 3000 EVS, 6Spd	1	0.00
60	0507303		Transmission Oil Cooler, Champ	1	0.00
61	0046369		Warranty, 5-year EVS Transmission, Standard Custom, WA0187	1	0.00
62	0001370		Driveline, Spicer 1710	1	2,167.42
63	0581195		Steering, Ross TAS-85 w/tilt, 3 Line Pump, w/ Cooler	1	0.00
64	0509229		Steering Wheel, 2 Spoke	1	0.00
65	0078243		Tires, Front, Michelin, XZY3 (wb), 385/65R22.50, 18 ply	1	2,450.17
66	0001656		Wheels, Front, 22.50" x 12.25", Steel, Hub Pilot	1	1,211.69
67	0061149		Tires, Rear, Michelin, XDN2, 11R22.50, 16 ply, Single	1	3,182.37
68	0001903		Wheels, Rr, Steel 22.50" x 8.25" (11R22.50 & 12R22.50)	1	688.73
69	0568081		Tire Balancing, Counteract Beads	1	0.00
70	0544802		Chocks, Wheel, SAC-44-E, Folding Qty, Pair - 01	1	465.72
71	0544806		Mounting Brackets, Chocks, SAC-44-E, Folding, Horizontal Location, Wheel chock - ^ Qty, Pair - 01	1	325.37
72	0002045		Mud Flaps, w/logo front & rear	1	496.22
73	0545391		Tire Pressure Monitoring Valve Cap Qty, Tire Pressure Ind - 6	1	96.82
74	0199061		Cab, Impel, 70"	1	43,587.47
75	0555485		Steps, 4-Door Full Tilt Cab, Std, Imp/Vel	1	0.00
76	0543945		Certification, Cab Integrity, Impel	1	0.00
77	0548950		Certification, Cab Door Durability, Velocity/Impel, CD0001	1	0.00
78	0509532		Floor, Rubber Padded Cab & Crew Cab, Imp/Vel, Dash CF	1	0.00
79	0122479		Window, Side of C/C, Fixed, Imp/Vel	1	0.00
80	0553144		Trim, Cab Side Windows, Impel	1	798.80
81	0509287		Windows, Rear CC, (2) 8" x 14", Imp/Vel, Dash CF	1	0.00
82	0553198		Trim, Cab Rear Windows, Impel	1	410.47
83	0509873		Door, Half-Height, Level Roof Cab, Roto-Molded Panel	1	0.00
84	0512407		Scuffplates, Cab Door, Polished S/S, Imp/Vel	1	217.80
85	0510218		Controls, Electric Windows, All Cab Doors, Impel & Velocity	1	0.00
86	0548951		Certification, Electric Window Durability, Velocity/Impel, CD0004	1	0.00
87	0550144		Logo/Emblem, on Horn Button Text, Row One - ^ Text, Row Three - ^ Text, Row Two - ^	1	0.00
88	0123175		Grille, Painted, Front of Cab, Impel	1	0.00
89	0002140		Fenders, S/S on cab	1	648.80
90	0509755		Bright Finished Trim Rings, Headlights, Impel	1	0.00
91	0122465		Cab Lift, Elec/Hyd, Imp/Vel	1	0.00
92	0521669		Mirrors, Retrac, West Coast Style, Htd/Rmt, w/Htd/Rmt Convex	1	748.23
93	0002205		Mirror, 6" Round Convex Below West Coast	1	118.35
94	0123628		Bumper, Non-extended, Imp/Vel	1	1,012.35
95	0510226		Lift & Tow Package, Imp/Vel, AXT, Dash CF	1	0.00
96	0002232		Gravel Pan, Non-Extended Bumper	1	0.00
97	0522573		No Tow Hooks Required, Due to Lift and Tow package	1	0.00
98	0199688		Cab Interior, ABS Console, Painted Side Walls, Imp/Vel	1	0.00

Line	Option Code	Type	Option Description	Qty	Price
			Color, Cab Interior Paint - a) gray		
			Color, Cab Interior Vinyl/Fabric - a) Silver/Gray		
99	0509492		Cab Interior, paint color, Imp/Vel	1	0.00
			Color, Cab Interior Paint - a) gray		
100	0550229		Storage Pockets w/ Elastic Cover, Recessed, Rotomolded, Imp/Vel	1	0.00
101	0543257		Grab Handles, Driver Door Post & Passenger Dash panel, Imp/Vel	1	0.00
102	0121847		Seat, Driver, Pierce PS6, Premium, Air Ride Hi-Back	1	1,387.53
103	0122115		Seat, Officer, Pierce PS6, Premium, Air Ride, SCBA	1	1,052.43
104	0123155		Seat, Rr Facing C/C, PS Outboard, Pierce PS6, Premium, SCBA	1	669.72
105	0123152		Seat, Rr Facing C/C, DS Outboard, Pierce PS6, Premium, SCBA	1	669.72
106	0108190		Not Required, Seat, Forward Facing C/C, PS Outboard	1	0.00
107	0102783		Not Required, Seat, Rr Facing C/C, Center	1	0.00
108	0108189		Not Required, Seat, Forward Facing C/C, DS Outboard	1	0.00
109	0123167		Seat, Forward Facing C/C, Center, (2) Pierce PS6, Premium, SCBA	1	1,339.45
110	0510038		Radio Compt, Behind Frt Passenger Seat, Imp/Vel	1	0.00
111	0511300		Upholstery, Seats In Cab, All Imperial 1200, Pierce PS6	1	0.00
			Color, Cab Interior Vinyl/Fabric - h) Gray/Black		
112	0543991		Bracket, Air Bottle, Hands-Free II, Cab Seats	1	628.00
			Qty, - 1		
113	0547293		Seat Belts, Red	1	0.00
114	0553393		Seat Belt Height Adjustment, Imp/Vel, Dash CF	6	245.15
			Qty, - 06		
115	0549273		Certification, Seat Belt Anchors and Mounting, Velocity/Impel/CBBC	1	0.00
116	0542388		Seat Belt Monitoring System	1	239.48
117	0543133		Bracket, Helmet Holder, Zico UHH-1	1	315.18
			Qty, Helmet Storage Brkt - 6		
118	0019914		Warranty, Structure, 10 Year, Custom Cab, WA0012	1	0.00
119	0583039		Not Required, Side Roll and Frontal Impact Protection	1	0.00
120	0002526		Light, Engine Compt, All Custom Chassis	1	0.00
121	0508437		Lights, Dome, Weldon, Incandescent, Two (2) Lights, Dual Light and Lens	1	0.00
122	0509981		Lights, Dome CC, (2) Weldon, Incandescent, Red/Clear, MUX only	1	0.00
123	0509649		Lights, Cab and Crew Cab Access Steps, Ri-Tar, LED w/Bezel, 1 Light Per Step	1	0.00
124	0122520		Heater/defroster, Imp/Vel	1	0.00
125	0548947		Certification, Cab Heater and Defroster, Velocity/Impel, CD0015	1	0.00
126	0559378		Air Conditioning, Imp/Vel/CBBC	1	9,412.59
127	0548940		Certification, Cab Air Conditioning Performance, Velocity/Impel, CD0016	1	0.00
128	0594554		Cab Instruments, Black Gauges, Black Bezels, Impel 2010	1	0.00
129	0509511		Air Restriction Indicator, Imp/Vel, AXT, Dash CF	1	0.00
130	0555915		Wiper control, 2-speed with intermittent, Impel/Velocity, Dash CF	1	175.62
131	0548967		Certification, Windshield Wiper Durability, Impel/Velocity, CD0005	1	0.00
132	0022853		Antenna, Mount Only, For 2-way Radio Std, Dt X/Enf/AXT/IMP/VEL/Dash CF	1	62.74
133	0509921		Switching, Cab, Membrane, Impel/Velocity/Quantum, AXT MUX, Dash CF	1	0.00
			Location, Emerg Sw Pnl's - Driver's Side Overhead		
134	0509967		Pierce Command Zone, Advanced Electronics and Control System	1	0.00
135	0511422		Vehicle Information Center, LCD On Gauge Cluster Only	1	0.00
136	0543930		Vehicle Data Recorder, Dual Module	1	849.93
137	0009063		Not Required, Radio Interface	1	0.00
138	0079166		Batteries, (4) Exide Grp 31, 950 CCA each, Threaded Stud	1	606.97
139	0008621		Battery System, Single Start, All Custom Chassis	1	723.94
140	0123174		Battery Compartment, Imp/Vel	1	0.00
141	0036234		Receptacle, Battery Charging, Cab Step Area, Driver's Side	1	0.00
142	0530960		Not Required, Remote Battery Charger Indicator	1	0.00
143	0012778		No Pick Required, Battery Charger Location	1	0.00
144	0083276		Alternator, 285 amp, PennTex PX-328S	1	2,180.25
145	0022850		Antenna, Mount Only, For 2-way Radio, Routing Feature, Custom	1	62.74
			Location - Passenger side behind light bar		
			Location, Antenna Cable - a)officer seat box		
			Qty, - 1		
146	0548004		Wiring, Spare, 15 A 12V DC, First	1	81.98
			12vdc power from - a) battery direct		
			Location - *		

Line	Option Code	Type	Option Description	Qty	Price
			Qty. - 01		
			Wire termination - b) butt splice		
147	0092582		Load Manager/Sequencer, MUX	1	242.41
			Enable/Disable Hi-Idle - e)High Idle enable		
148	0545073		Amp Draw Report, NFPA 2009 Edition	1	0.00
149	0002758		Amp Draw, NFPA Radio Allowance	1	0.00
150	0511224		Lighting, FMVSS, Cab, Ri-Tar LED Clmc/ID. Imp/Vel	1	0.00
151	0079482		Light, Front Zone, Code 3 Model 45 LED, Qtm/Enf/AXT	1	433.16
			Color,Code-3,45 LED - a) red		
			Flange Kit - wjwith flange		
152	0589905		Alarm, Back-up Warning, PRECO 1040	1	0.00
153	0031972		Manuals, Two (2), Fire Apparatus Parts, Custom Chassis	1	311.34
154	0002905		Manuals, Two (2) Chassis Service, Custom	1	783.43
155	0032433		Manuals, Two (2) Chassis Operation, Custom	1	0.00
156	0524627		Warranty, Electronics, 5 Year, MUX, WA0014	1	0.00
157	0002928		Electrical Diagrams	1	0.00
158	0060115		Pumper, Med, Alum, 2nd Gen	1	45,800.66
159	0554271		Body Skirt Height, 20"	1	0.00
160	0028298		Tank, Water, 1000 Gallon, Poly, Pumper Med	1	8,234.77
161	0003405		Overflow, 4" Water Tank, Poly	1	0.00
162	0028107		Not Required, Foam Cell	1	0.00
163	0553729		Not Required, Restraint, Water Tank, Heavy Duty	1	0.00
164	0003401		Warranty, Water Tank, Lifetime, UPF, Poly Tank, WA0036	1	0.00
165	0003429		No Direct Tank Fill Req'd	1	0.00
166	0003424		(No Dump Valve required)	1	0.00
167	0048710		Jet Assist Not Req'd	1	0.00
168	0030007		(No Dump Chute Required)	1	0.00
169	0514778		Not Required, Switch, Tank Dump Master	1	0.00
170	0126633		Hose Bed, Alum, Pumper	1	0.00
171	0003480		Hose Bed Capacity, Std, 1500' of 2.5", 400' of 1.5"	1	0.00
172	0003488		Divider, Unpainted Hose Bed	1	436.34
			Qty, Hosebed Dividers - 1		
173	0013512		Runningboard, 12.75" Deep	1	0.00
174	0544995		Tailboard, 16" Deep, Smooth Aluminum Rear Wall	1	0.00
175	0003531		Tow Bar, Under Tailboard	1	243.83
176	0003561		Construction, Compt, Alum, Pumper	1	0.00
177	0083602		DS 136" Full Hght Fl&Rr	1	0.00
178	0083614		PS 136" Low	1	0.00
179	0063911		Doors, Lap w/ "D" Handles - Side Compartments	1	0.00
180	0083702		Rear - Rollup Dr/51.25" FF	1	332.66
181	0040778		Door(s), Roll-up, Gortite, Satin Finish, Rear Compt	1	0.00
182	0554995		No Body Modification Required	1	0.00
183	0003942		Shelves, Adjustable, 215 lb Capacity	2	242.41
			Location, Shelf To be determined		
			Qty, Shelf - 02		
184	0003945		Shelf Tracks	2	219.59
			Location - to be determined		
			Qty, Shelf Track - 02		
185	0004016		Rubrail, Aluminum Extruded, Side of Body	1	0.00
186	0004024		Fender Crowns, Rear, S/S	1	715.82
187	0519849		Not Required, Hose, Hard Suction	1	0.00
188	0556208		Handrails, Side Pump Panels (5)	1	0.00
189	0004126		Handrail, Beavertail -Std	1	0.00
190	0004146		Handrail, Rear Below Hose Bed	1	0.00
191	0004210		Compt, Air Bottle in Fender Panel	4	1,876.53
			Location, Bracket/comp. - one ahead and one behind each rear wheel well		
			Qty, Air Bottle Comp - 4		
192	0004225		Ladder, 24' Duo-Safety 900A 2-Sect	1	799.95
193	0004230		Ladder, 14' Duo-Safety 775A Roof	1	390.71
194	0004300		Brackets, Adjustable, PS	1	0.00
195	0014245		Ladder, Folding, 10' 585A, Duo-Safety, w/Mtg	1	436.34

Line	Option Code	Type	Option Description	Qty	Price
			Location, Fold Ladder - a) Right Compt		
196	0533377		Pole, Pike 8', Pumper, Provided by Fire Department	1	0.00
197	0533375		Pike Pole, 6', Pumper, Provided by Fire Department	1	0.00
198	0004380		Steps, Folding, Front of Body, Eberhard	1	17.25
199	0004381		Steps, Corner, Rear of Body	1	0.00
200	0004415		Pump, 1250 CS Single Stage, Waterous	1	21,953.64
201	0004481		Packing, Grafoil, Waterous	1	0.00
202	0091446		Pump Setup Charges N/A	1	0.00
203	0559769		Transmission, Pump, Waterous C20 Series	1	0.00
204	0535256		Shift, Air w/ Manual Over, Split Shaft PTO. Waterous	1	0.00
205	0003148		Transmission Lock-up, EVS	1	0.00
206	0004547		Auxiliary Cooling System	1	0.00
207	0014486		(No Transfer Valve Required on 1 Stage Pump)	1	0.00
208	0004517		Valve, Relief Intake, Elkhart	1	2,197.36
209	0546803		Controller, Pressure, Class 1 Total Pressure Governor (TPG)	1	2,726.00
210	0024543		Primer, Hale, ESP, For An Other Pump	1	721.21
211	0063510		Warranty, Waterous 5 Yrs	1	0.00
212	0058516		Manuals, Pump (2), CD	1	0.00
213	0089351		Plumbing, Stainless Steel & Hose (Control Zone)	1	0.00
214	0089437		Plumbing without Foam System	1	0.00
215	0032998		Warranty, 10 Year S/S Plumbing, WA0035	1	0.00
216	0004645		Inlets, 6.00" - 1250 GPM or Larger Pump	1	0.00
217	0004646		Cap, Long Handle Pump Inlet, NST - VLH	1	0.00
218	0084610		Valves, Akron 8000 series- All	1	0.00
219	0004660		Inlet, LH Side, 2.50" gated	1	1,030.95
220	0029147		No Aux. Inlet on RH Side	1	0.00
221	0016158		Valve, Inlet(s) Recessed. Side Cntrl, "Control Zone"	1	0.00
			Qty, Inlets - 1		
222	0004700		Inlet Control At Valve	1	0.00
223	0092569		No Rear Inlet (Large Dia) Requested	1	0.00
224	0092696		No Rear Suction Cap	1	0.00
225	0064116		No Rear Inlet Actuation	1	0.00
226	0009648		No Rear Intake Relief Valve Req'd	1	0.00
227	0092568		No Rear Inlet (auxiliary) Requested	1	0.00
228	0004699		Valve, .75 Bleeder Aux. Side Inlet	1	0.00
229	0029043		Line, 3.00" Tank to Pump	1	0.00
230	0004905		Outlet, 1.50" Tank Fill	1	492.34
231	0004940		Outlet(s), LH Side, 2.50"	1	1,480.12
			Qty, Discharges - 01		
232	0092570		No Additional Outlet (LH) Requested	1	0.00
233	0004945		Outlet(s), RH Side, 2.50"	1	1,480.12
			Qty, Discharges - 01		
234	0092571		No Additional Outlets (RH) Requested	1	0.00
235	0029137		Not Requested, Large Diameter Discharge	1	0.00
236	0092572		No Front Outlet Requested	1	0.00
237	0004995		Outlet, Rear, 2.50"	2	3,507.80
			Location, Outlet - c) one (1) each side		
			Qty, Discharges - 02		
238	0092574		No Rear Outlet (Added) Requested	1	0.00
239	0092573		No Hosebed/Running Board Outlet	1	0.00
240	0085076		Caps for 1.50" - 3.00" Discharges - VLH	1	0.00
241	0005043		Valve, Bleeder - .75" Quarter Turn	1	0.00
242	0005091		Elbows, 45 Degree - 2.50" Outlets LH - VLH	1	0.00
243	0035094		No Elbows Req'd (Added LH Outlets)	1	0.00
244	0025091		Elbows, 45 Degree - 2.50" Outlets RH - VLH	1	0.00
245	0089584		No Elbow req'd (Added RH Outlet not requested)	1	0.00
246	0045091		Elbows, 45 Degree - 2.50" Outlets Rear - VLH	1	0.00
247	0085695		No Elbows Req'd, Added Rear Large Outlet	1	0.00
248	0007308		No Elbows Req'd, Side Large Dia Discharge	1	0.00
249	0062133		Control, Outlets, Manual, Pierce HW if applicable	1	0.00
250	0005065		Outlet, 3.00" Deluge (Riser)	1	1,716.82

Line	Option Code	Type	Option Description	Qty	Price
251	0029302		No Monitor Requested	1	0.00
252	0029304		No Nozzle Req'd	1	0.00
253	0005072		Deluge Mount, 3" ANSI 4 Bolt Flange	1	108.37
254	0029167		Crosslays Sngl Sheet unpainted, (2+) 1.50", Std. Cap Qty, Crosslays - 2	2	3,969.16
255	0029196		No 2.50" Crosslay Requested	1	0.00
256	0029260		Not Required, Speedlays	1	0.00
257	0591145		Hose Restraint, Crosslay/Deadlay, Top and Ends, Elastic Netting Qty, - 02	2	279.93
258	0044333		Not Required, Foam System	1	0.00
259	0012126		Not Required, CAF Compressor	1	0.00
260	0042573		Not Required, Foam System Demonstration	1	0.00
261	0045465		Not Required, Foam Tanks	1	0.00
262	0091110		Not Required, Foam Tank Drain	1	0.00
263	0091079		Not Required, Foam Tank #2	1	0.00
264	0091112		Not Required, Foam Tank Drain	1	0.00
265	0007545		Pump House, Side Control, 45", "Control Zone"	1	0.00
266	0032479		Pump Panel Configuration, Control Zone	1	0.00
267	0005520		Panel, Pump and Gauge, Black Vinyl	1	0.00
268	0005578		Panel, Pump Access - Pass Side Only	1	0.00
269	0035501		Pump House Structure, Std Height	1	0.00
270	0586438		Gauges, Engine - Pump Panel, iAT Pressure Controller	1	0.00
271	0005601		Throttle Included w/ Pressure Controller	1	0.00
272	0549333		Indicators, Engine, Included with Pressure Controller	1	0.00
273	0005689		Gauges, 4.5" Master - Class 1, 30"-0-600psi	1	0.00
274	0005714		Gauge, 2.5" Pressure - Class 1, 0-400psi	1	133.06
275	0005651		Gauge, Water Level, Incand 5 Light, IC	1	454.87
276	0006774		Not Required, Foam Level Gauge	1	0.00
277	0560301		Light Shield, Side Mt	1	0.00
278	0509732		Electrical, Impel/Veloc/Contender Big Block/Dash CF	1	0.00
279	0556360		Lights, Step, Ri-Tar Model M27HW2 Super LED	1	362.70
280	0031203		Lights, Tail, Weldon 3884 Tri-Light Cluster	1	0.00
281	0075907		Lights, Backup, Included in Weldon light cluster (triple or quad)	1	0.00
282	0091876		Lights, Identification/Clearance, Rear	1	0.00
283	0543751		Light, Do Not Move Apparatus Alarm, Do Not Move Truck - al) Steady Alarm	1	53.56
284	0509042		Messages, Open Door/Do Not Move Truck, Imp/Vel, Vel SLT, AXT, Dash CF	1	0.00
285	0005920		Lights, Compt, Truck-Lite, Model 79384 Incandescent	1	0.00
286	0005945		Light, Pump Compt	1	0.00
287	0057865		Lights, Perimeter Scene Cab Exits, Truck-Lite, Model 60 Cab, Perimeter Scene - Cab, 4dr Custom	1	479.11
288	0005942		Lights, Perimeter Scene (4), Pump Panel/Rear Step Area Switch, Location, Perim - cab sw & rear door sw	1	577.99
289	0005955		Lights, Deck, Unity (2) AG, Rear, (1) Spot, (1) Flood	1	251.55
290	0544440		Handlights, (2), Streamlight, LiteBox, 12v, Orange Location, lights - TDD	1	715.81
291	0006052		Air Horns, (2) Grover in Bumper Inside Frame Location, Air Horn (bmpr) - one each side	1	958.41
292	0006063		Control, Air Horn, Horn Ring, PS Foot Sw	1	343.65
293	0006133		Siren, Code 3 3692 100W or 200W	1	484.95
294	0510206		Location, Elec Siren, Recessed Overhead in Console Location, Elec Siren - Overhead, DS Center Sw Pnl	1	32.67
295	0006145		Control, Elec Siren, Horn Ring, PS Foot Sw	1	0.00
296	0016174		Speaker, Code-3 PB100C, Chrome, recess bumper Connection, Speaker - siren head Qty, Speakers - 1	1	928.05
297	0548456		Location, Recessed in the Front Bumper, Center	1	0.00
298	0006314		Lightbar, Code 3 556A3, 4-Rot, 1-F Rot, 2-C Mir, 2-D Mir (All Red Lenses)	1	1,161.32
299	0020929		Lights, Side Zone Lower, Code 3 4135BZ Halogen, 2pr Color, Lt. Front Bumper - r)red Color, Lt. Rear Fender - r)red	1	535.35

Line	Option Code	Type	Option Description	Qty	Price
			Location, lights frt side - a)each side engine hood		
			Location, lights rear - to be determined		
300	0026450		Lights, Rear Zone Lower, Code-3 4135BZ Halogen	1	424.06
			Color, Light - ae) red		
301	0006520		Light, Rear Zone Upper, Code 3 550F, Red Lenses	1	487.67
302	0006552		Light, Rear Zone Up Block, Code 3 4135BZ Halo	1	315.50
			Color, Light - d) amber		
303	0016610		Mtg, Rear Warn Lts, Std Mount, S/S Brkts	1	0.00
304	0519934		Not Required, Brand, Hydraulic Tool System	1	0.00
305	0007150		Bag of Nuts and Bolts	1	0.00
			Qty, Bag Nuts and Bolts - 1		
306	0047021		Reflective Emergency Triangles, Set of Three	1	78.43
			Qty, - 1		
307	0532883		NFPA Required Loose Equipment, Pumper, Provided by Fire Department	1	0.00
308	0067022		Hose, 6.00" Soft Suction - 15 Ft. Long	1	789.97
309	0027023		No Strainer Required	1	0.00
310	0027061		Extinguisher, 2.5 "ABC" D.O.T. w/Mtg Brkt	1	108.37
			Qty, Extinguishers - 1		
311	0533269		Extinguisher, Dry Chemical, Pumper, Provided by Fire Department	1	0.00
312	0533278		Extinguisher, 2.5 Gal. Pressurized Water, Pumper, Provided by Fire Department	1	0.00
313	0532921		Axe, Flathead, Pumper, Provided by Fire Department	1	0.00
314	0532924		Axe, Pickhead, Pumper, Provided by Fire Department	1	0.00
315	0559573		Paint, Single Color, Custom	1	0.00
			Paint, Color - *		
316	0017241		Paint Chassis Frame Assy. Black. Std.	1	0.00
317	0007230		Compartment paint, Spatter gray	1	0.00
318	0544111		Reflective Band, 10"	1	0.00
			Color, Reflect Band - A - a) white		
319	0536954		Stripe, Chevron, Rear, Diamond Grade, Pumper	1	657.32
			Color, Rear Chevron DG - yellow		
320	0510041		Reflective across Cab Face, Imp/Vel	1	94.12
321	0065687		Stripe, Reflective, Cab Doors Interior	1	128.73
			Color, Reflective - a) white		
322	0087357		Molding, Chrome on side of cab	1	0.00
323	0027372		Lettering Specifications. (GOLD STAR Process)	1	0.00
324	0007246		Lettering, Gold Leaf 3" w/outline & shade (41-60)	1	895.49
325	0553301		Warranty, Chassis, 3 Year, Velocity/Impel, WA0037	1	0.00
326	0595767		Warranty, Frame, 50 Year, Velocity/Impel, Dash CF, WA0038	1	0.00
327	0595245		(No Pick Required)	1	0.00
328	0596025		Warranty, Structure, 10 Year, Body, WA0009	1	0.00
329	0595813		Warranty, Paint, 10 Year, Cab, Pro-Rate, WA0055	1	0.00
330	0595820		Warranty, Paint, 10 Year, Body, Pro-Rate, WA0057	1	0.00
331	0595421		Warranty, Goldstar, 3 Year, Apparatus, WA0018	1	0.00
332	0000018		PUMPER, 2ND GEN	1	0.00
333	0000012		PIERCE CHASSIS	1	0.00
334	0004713		ENGINE, OTHER	1	0.00
335	0046395		EVS 3000 Series TRANSMISSION	1	0.00
336	0020011		WATEROUS PUMP	1	0.00
337	0020009		POLY TANK	1	0.00
338	0028047		NO FOAM SYSTEM	1	0.00
339	0020006		SIDE CONTROL	1	0.00
340	0020007		AKRON VALVES	1	0.00
341	0020015		ABS SYSTEM	1	0.00
				Total List :	\$337,985.23

Line	Option Code	Type	Option Description	Qty	Price
Summary					
Chassis Net :					\$191,205.49
Chassis Handling:					\$5,736.16
Body Net:					\$96,081.96
Admin Net:					\$0.00
Net Due Pierce :					\$293,023.61
Services/Expenses :					\$0.00
STF Options :					\$0.00
Sales Supplied Total :					\$0.00
Total :					\$293,023.61



CITY OF FORT WAYNE

THOMAS C. HENRY, MAYOR

Fire Department • Peter X. Kelly, Fire Chief

July 18, 2011

Dear City Council Members,

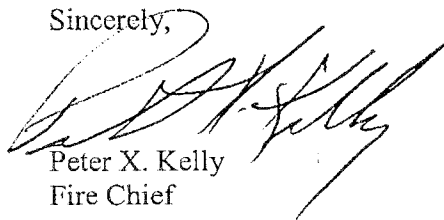
It's important that the Fort Wayne Fire Department remains on schedule regarding the replacement of their emergency apparatus. Failure to do so compromises safety for both the citizen and firefighter. Apparatus must be reliable to ensure prompt and uninterrupted responses. Apparatus that start to exceed their life cycle have more numerous maintenance issues that cause the apparatus to be out of service more often and incur high maintenance costs.

Currently we have two 1997 Engines that exceed their life expectancy and have become unreliable and expensive to maintain. We plan on replacing these two aging apparatus with two new custom Engines manufactured by Sutphen who are headquartered in Columbus, Ohio. Sutphen has been manufacturing custom fire apparatus for 121 years and is very reputable and recognized throughout the fire service. Sutphen was the low bidder with a price of \$382,185.00 per Engine.

I hope we can count on your continued support by approving the funding for these two Engines.

Please don't hesitate to call if you have questions or would like to meet to further discuss.

Sincerely,



Peter X. Kelly
Fire Chief

ENGAGE • INNOVATE • PERFORM

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phone: 260-427-1478 • fax: 260-427-1277

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CITY OF FORT WAYNE

Fire Department - Peter X. Kelly, Fire Chief

June 13, 2011

Jim Howard
Citizens Square
200 East Berry Street, Suite 490
Fort Wayne, IN. 46802

Re: Purchase of two new engines

Mr. Howard,

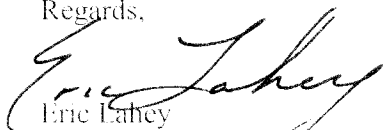
As you know the Fort Wayne Fire Department has been involved in the specifying of two replacement engines for our fleet. The creation of the specification was completed in May and we have finally received all of the necessary documents and proposals from each of the preferred vendors.

Pierce Manufacturing and Sutphen Corporation were both chosen as preferred vendors following visits made by the Apparatus Committee members to each of their facilities. It was determined, by the committee, that these two vendors could provide the quality and service needed by the Fort Wayne Fire Department. Other vendors were considered but they failed to be responsive, their manufacturing processes could not meet the spec, or there were questions raised in regards to their ability to provide support for their product.

Our goals as a committee were to develop a good specification, create a competitive bid process, and select those vendors that no matter who won the bid we would still receive a quality product for the Department. I am pleased to say that the GSA system provided us the ability to choose preferred vendors while still maintaining a competitive bid atmosphere. Because of this system we received proposals from both Pierce and Sutphen that came in well under their GSA price for the same vehicle. Attached you will see a cost break down of each of their proposals in addition to the supporting documents required by your office.

As you will see Sutphen came in below Pierce with their proposal. Therefore, I recommend that we offer the contract of two new engines to the Sutphen Corporation.

Regards,


Eric Lahey
Deputy Fire Chief
Fort Wayne Fire Department

cc: Pete Kelly -- Fire Chief

ENGAGE INNOVATE PERFORM

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phone: 260-427-1170 fax: 260-427-1277

COUNCIL DIGEST SHEET

Enclosed with this introduction form is a tab sheet and related material from the vendor(s) who submitted bid(s). Purchasing Department is providing this information to Council as an overview of this award.

RFPs & BIDS

Bid/RFP #	N/A (GSA Contracts Complete)
Awarded To	Sutphen
Amount	\$764,370.00
Conflict of interest on file?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Number of Registrants	N/A
Number of Bidders	N/A
Required Attachments	RFPs – attach Award Matrix; Bids – attach Tab Sheet N/A

EXTENSIONS

Date Last Bid Out	N/A
# Extensions Granted To Date	N/A

SPECIAL PROCUREMENT

Contract #/ID <i>(State, Federal, Piggyback-Authority)</i>	Cost is lower than the GSA (GS30F0001U / GS30F0021U)
Sole Source/Compatibility Justification	Lower Pricing than Federal GSA Contract. IC.5-22-10-14

BID CRITERIA *(Take Buy Indiana requirements into consideration.)*

Most Responsible, Responsive Lowest	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <i>If no, explain below</i>
If not lowest, explain	N/A

COUNCIL DIGEST SHEET

COST COMPARISON

<i>Increase/decrease amount from prior years For annual purchase (if available).</i>	\$23,534 better than Fed GSA Pricing \$5,615 less than Pierce Price
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DESCRIPTION OF PROJECT / NEED

<i>Identify need for project & describe project; attach supporting documents as necessary.</i>	Scheduled replacement of apparatus.

REQUEST FOR PRIOR APPROVAL

<i>Provide justification if prior approval is being requested.</i>	Prior approval was received at 2011 Budget Hearings.

FUNDING SOURCE

<i>Account Information.</i>	Lease