

4 **A DECLARATORY RESOLUTION designating an**  
5 **“Economic Revitalization Area” under I.C. 6-1.1-**  
6 **12.1 for property commonly known as 2914**  
7 **Independence Drive, Fort Wayne, Indiana 46808**  
8 **(Marquis ID Systems)**

9 **WHEREAS**, Petitioner has duly filed its petition dated February 22, 2013 to have the  
10 following described property designated and declared an “Economic Revitalization Area”  
11 under Sections 153.13-153 24 of the Municipal Code of the City of Fort Wayne, Indiana, and  
12 I.C. 6-1.1-12.1, to wit:

13 **Attached hereto as “Exhibit A” as if a part herein;**

14 and

15 **WHEREAS**, said project will create four full-time, permanent jobs for a total new,  
16 annual payroll of \$210,000, with the average new annual job salary being \$52,500 and retain  
17 eight full-time, permanent jobs for a total current annual payroll of \$945,000, with the average  
18 current, annual job salary being \$118,125; and

19 **WHEREAS**, the total estimated project cost is \$2,987,000; and

20 **WHEREAS**, it appears the said petition should be processed to final determination in  
21 accordance with the provisions of said Division 6.

22 **NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE**  
23 **CITY OF FORT WAYNE, INDIANA:**

24 **SECTION 1.** That, subject to the requirements of Section 6, below, the  
25 property hereinabove described is hereby designated and declared an “Economic  
26 Revitalization Area” under I.C. 6-1.1-12.1 Said designation shall begin upon the effective  
27 date of the Confirming Resolution referred to in Section 6 of this Resolution and shall  
28 terminate on December 31, 2016, unless otherwise automatically extended in five year  
29 increments per I.C. 6-1.1-12 1-9.

30 **SECTION 2.** That, upon adoption of the Resolution:

(a) Said Resolution shall be filed with the Allen County Assessor;

(b) Said Resolution shall be referred to the Committee on Finance requesting a  
recommendation from said committee concerning the advisability of designating  
the above area an “Economic Revitalization Area”;

(c) Common Council shall publish notice in accordance with I.C. 6-1.1-12.1-2.5 and  
I.C. 5-3-1 of the adoption and substance of this resolution and setting this  
designation as an “Economic Revitalization Area” for public hearing;

1           **SECTION 3.** That, said designation of the hereinabove described property as an  
2 "Economic Revitalization Area" shall apply to both a deduction of the assessed value of real  
3 estate and personal property for new manufacturing and information technology equipment

4           **SECTION 4.** That, the estimate of the number of individuals that will be employed  
5 or whose employment will be retained and the estimate of the annual salaries of those  
6 individuals and the estimate of the value of redevelopment or rehabilitation and the estimate  
7 of the value of new manufacturing and information technology equipment, all contained in  
8 Petitioner's Statement of Benefits, are reasonable and are benefits that can be reasonably  
9 expected to result from the proposed described redevelopment or rehabilitation and from the  
10 installation of new manufacturing and information technology equipment.

11           **SECTION 5.** That, the current year approximate tax rates for taxing units within  
12 the City would be:

- 13           (a) If the proposed development does not occur, the approximate current year tax  
14 rates for this site would be \$3.0261/\$100.
- 15           (b) If the proposed development does occur and no deduction is granted, the  
16 approximate current year tax rate for the site would be \$3.0261/\$100 (the  
17 change would be negligible).
- 18           (c) If the proposed development occurs and a deduction percentage of fifty percent  
19 (50%) is assumed, the approximate current year tax rate for the site would be  
20 \$3.0261/\$100 (the change would be negligible).
- 21           (d) If the proposed new manufacturing and information technology equipment is not  
22 installed, the approximate current year tax rates for this site would be  
23 \$3.0261/\$100.
- 24           (e) If the proposed new manufacturing and information technology equipment is  
25 installed and no deduction is granted, the approximate current year tax rate for  
26 the site would be \$3.0261/\$100 (the change would be negligible).
- 27           (f) If the proposed new manufacturing and information technology equipment is  
28 installed and a deduction percentage of eighty percent (80%) is assumed, the  
29 approximate current year tax rate for the site would be \$3.0261/\$100 (the  
30 change would be negligible).

**SECTION 6.** That, this Resolution shall be subject to being confirmed, modified  
and confirmed, or rescinded after public hearing and receipt by Common Council of the  
above described recommendations and resolution, if applicable.

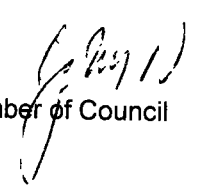
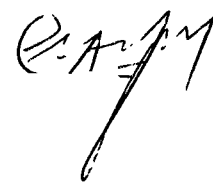
**SECTION 7.** That, pursuant to I.C. 6-1.1-12.1, it is hereby determined that the  
deduction from the assessed value of the real property shall be for a period of ten years, and  
the deduction from the assessed value of the new manufacturing and information technology  
equipment shall be for a period of ten years.

1                   **SECTION 8.** That, the benefits described in the Petitioner's Statement of Benefits  
2 can be reasonably expected to result from the project and are sufficient to justify the  
3 applicable deductions.

4                   **SECTION 9.** That, the taxpayer is non-delinquent on any and all property tax due  
5 to jurisdictions within Allen County, Indiana.

6                   **SECTION 10.** That, pursuant to I.C. 6-1 1-12.1-12 et al, any property owner that  
7 has received a deduction under section 3 or 4.5 of said chapter may be required to repay the  
8 deduction amount as determined by the county auditor in accordance with section 12 of said  
9 chapter if the property owner ceases operations at the facility for which the deduction was  
10 granted and if the Common Council finds that the property owner obtained the deduction by  
11 intentionally providing false information concerning the property owner's plans to continue  
12 operation at the facility.

13                   **SECTION 11.** That, this Resolution shall be in full force and effect from and after  
14 its passage and any and all necessary approval by the Mayor.

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Member of Council 

APPROVED AS TO FORM AND LEGALITY

  
Carol Helton, City Attorney

DIGEST SHEET

TITLE OF ORDINANCE: **Declaratory Resolution**

DEPARTMENT REQUESTING ORDINANCE: **Community Development Division**

SYNOPSIS OF ORDINANCE: **Marquis ID Systems is requesting the designation of an Economic Revitalization Area for real and personal property improvements in the amount of \$2,987,000. In order to expand, Marquis ID Systems will renovate the current facility into a North American Security Products Organization (NASPO) certified facility and construct a secure truck dock while also installing approximately \$2,337,000 of manufacturing and information technology equipment.**

EFFECT OF PASSAGE: **Installing the new equipment and renovating the current facility will allow Marquis ID Systems to stay competitive in the market and ensure future growth for the company. Four full-time jobs will be created.**

EFFECT OF NON-PASSAGE: **Potential loss of development and four full-time jobs**

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS): **No expenditures of public funds required.**

ASSIGNED TO COMMITTEE (PRESIDENT): **John Crawford and Tom Smith**

FEB 22 2013 *ajr*

## ECONOMIC REVITALIZATION AREA APPLICATION CITY OF FORT WAYNE, INDIANA

APPLICATION IS FOR: (Check appropriate box(es))

- Real Estate Improvements  
 Personal Property Improvements  
 Vacant Commercial or Industrial Building

Total cost of real estate improvements:	\$650,000.00
Total cost of manufacturing equipment improvements:	\$2,122,000.00
Total cost of research and development equipment improvements:	
Total cost of logistical distribution equipment improvements:	
Total cost of information technology equipment improvements:	\$215,000.00
<b>TOTAL OF ABOVE IMPROVEMENTS:</b>	<b>\$2,987,000.00</b>

### GENERAL INFORMATION

Real property taxpayer's name: CM260 Enterprises, Inc

Personal property taxpayer's name: Marquis Consulting Services, Inc

Telephone number: (260) 497-6437

Address listed on tax bill: 2914 Independence Drive, Fort Wayne, In 46808

Name of company to be designated, if applicable: Marquis ID Systems

Year company was established: 2001

Address of property to be designated: 2914 - 20 Independence Drive, Fort Wayne, In 46808

Real estate property identification number: Lot #21

Contact person name: Chris Nichter

Contact person telephone number: (260) 497-6437

Contact person Email: [chrisn@marquis-id.com](mailto:chrisn@marquis-id.com)

Contact person address: 2914 Independence Drive, Fort Wayne, In 46808

List company officer and/or principal operating personnel

NAME	TITLE	ADDRESS	PHONE NUMBER
Mark Steigmeyer	President	12824 US 33 North, Churubusco, In 46723	(260) 615-6340
Chris Nichter	Vice President	5635 Hursh Road, Fort Wayne, In 4684	(260) 615-3604

List all persons or firms having ten percent or more ownership interest in the applicant business and the percentage each holds:

NAME	PERCENTAGE
Mark Steigmeyer	50%
Chris Nichter	50%

- Yes  No Are any elected officials shareholders or holders of any debt obligation of the applicant or operating business? If yes, who? (name/title)
- Yes  No Is the property for which you are requesting ERA designation totally within the corporate limits of the City of Fort Wayne?
- Yes  No Is the property for which you are requesting ERA designation located in an Economic Development Target Area (EDTA)? (see attached map for current areas)
- Yes  No Is the property for which you are requesting ERA designation located in a HUBzone? (see attached map for current areas)
- Yes  No Do you plan to request state or local assistance to finance public improvements?

Describe the product or service to be produced or offered at the project site: Secure Identification Cards for Government and State Agencies.

In order to be considered an Economic Revitalization Area (ERA), the area must be within the corporate limits of the City of Fort Wayne and must have become undesirable for, or impossible of, normal development and occupancy because of a lack of development, cessation of growth, deterioration of improvements or character of occupancy, age, obsolescence, substandard buildings, or other factors which have impaired values or prevent a normal development of property or use of property. It also includes any area where a facility or group of facilities that are technologically, economically, or energy obsolete is located and where the obsolescence may lead to a decline in employment and tax revenues.

How does the property for which you are requesting designation meet the above definition of an ERA?  
 The building we are renovating has been vacant for sometime. Marquis ID Systems is taking a vacant building, upgrading and investing money in the building update along with investing in technology that will ensure future growth for our company and Fort Wayne.

## REAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value for real property improvements

Describe any structure(s) that is/are currently on the property: 11,200 SQ stand alone building. Parking lot existing where secure loading dock will be constructed.

Describe the condition of the structure(s) listed above: Average

Describe the improvements to be made to the property to be designated for tax abatement purposes:

See attachment

Projected construction start (month/year): 02/13

Projected construction completion (month/year): 05/13

Yes  No Will construction result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?

Yes  No Will construction use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)

## PERSONAL PROPERTY INFORMATION

Complete this section of the application if you are requesting a deduction from assessed value of new manufacturing, research and development, logistical distribution or information technology equipment.

List below the equipment for which you are seeking an economic revitalization area designation.

Manufacturing equipment must be used in the direct production, manufacture, fabrication, assembly, extraction, mining, processing, refining, or finishing of other tangible personal property at the site to be designated. Research and development equipment consists of laboratory equipment, research and development equipment, computers and computer software, telecommunications equipment or testing equipment used in research and development activities devoted directly and exclusively to experimental or laboratory research and development for new products, new uses of existing products, or improving or testing existing products at the site to be designated. Logistical distribution equipment consists of racking equipment, scanning or coding equipment, separators, conveyors, fork lifts or lifting equipment, transitional moving equipment, packaging equipment, sorting and picking equipment, software for technology used in logistical distribution, is used for the storage or distribution of goods, services, or information. Information technology equipment consists of equipment, including software used in the fields of information processing, office automation, telecommunication facilities and networks, informatics, network administration, software development and fiber optics: (use additional sheets, if necessary)

See attached document (problem with table repeating what is typed)

See attached document (problem with table repeating what is typed)

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See attached document (problem with table repeating what is typed)

Yes  No Has the above equipment for which you are seeking a designation, ever before been used for any purpose in Indiana? If yes, was the equipment acquired at an arms length transaction from an entity not affiliated with the applicant?  Yes  No

Yes  No Will the equipment be leased?

Equipment purchase date (month/year): 03/13

Equipment installation date (month/year): 05/13

Please provide the depreciation schedule term for equipment under consideration for personal property tax abatement:

5 year

## ELIGIBLE VACANT BUILDING INFORMATION

Complete this section of the application if you are requesting a deduction from the current assessed value of a vacant building

Yes  No Has the building for which you are seeking designation for tax abatement been unoccupied for at least one year? Please provide evidence of occupation. (i.e. certificate of occupancy, paid utility receipts, executed lease agreements)

Describe any structure(s) that is/are currently on the property:

Describe the condition of the structure(s) listed above:

Projected occupancy date (month/year):

Describe the efforts of the owner or previous owner in regards to selling, leasing or renting the eligible vacant building during the period the eligible vacant building was unoccupied including how much the building was offered for sale, lease, or rent by the owner or a previous owner during the period the eligible vacant building was unoccupied.

**PUBLIC BENEFIT INFORMATION**

***EMPLOYMENT INFORMATION FOR FACILITY TO BE DESIGNATED***

**ESTIMATE OF EMPLOYEES AND PAYROLL FOR FORT WAYNE  
FACILITY REQUESTING ECONOMIC REVITALIZATION AREA DESIGNATION**

Please be specific on job descriptions. To fill out information on occupation and occupation code, use data available through Occupation Employment Statistics for Fort Wayne  
**[http://www.bls.gov/oes/current/oes\\_23060.htm](http://www.bls.gov/oes/current/oes_23060.htm)**

**Current Full-Time Employment**

Occupation	Occupation Code	Number of Jobs	Total Payroll
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See Attached Form Problem with table

**Retained Full-Time Employment**

Occupation	Occupation Code	Number of Jobs	Total Payroll
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See Attached

**Additional Full-Time Employment**

Occupation	Occupation Code	Number of Jobs	Total Payroll
------------	-----------------	----------------	---------------

See Attached

## PUBLIC BENEFIT INFORMATION

### Current Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			

### Retained Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			

### Additional Part-Time or Temporary Jobs

Occupation	Occupation Code	Number of Jobs	Total Payroll
N/A			

Check the boxes below if the existing jobs and the jobs to be created will provide the listed benefits:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Pension Plan          | <input checked="" type="checkbox"/> Major Medical Plan | <input checked="" type="checkbox"/> Disability Insurance |
| <input type="checkbox"/> Tuition Reimbursement | <input checked="" type="checkbox"/> Life Insurance     | <input checked="" type="checkbox"/> Dental Insurance     |

List any benefits not mentioned above: IRA, Vision

When will you reach the levels of employment shown above? (month/year): 5/14

# REQUIRED ATTACHMENTS

The following must be attached to the application.

- 1. **Statement of Benefits Form(s) (first page/front side completed)**
- 2. **Full legal description of property and a plat map identifying the property boundaries. (Property tax bill legal descriptions are not sufficient.) Should be marked as Exhibit A.**
- 3. **Check for non-refundable application fee made payable to the City of Fort Wayne.**

ERA filing fee (either real or personal property improvements)	.1% of total project cost not to exceed \$500
ERA filing fee (both real and personal property improvements)	.1% of total project cost not to exceed \$750
ERA filing fee (vacant commercial or industrial building)	\$500
ERA filing fee in an EDTA	\$100
Amendment to extend designation period	\$300
Waiver of non compliance with ERA filing	\$500 + ERA filing fee

- 4. **Owner's Certificate (if applicant is not the owner of property to be designated) Should be marked as Exhibit B if applicable.**

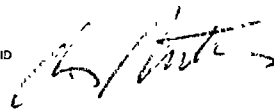
## CERTIFICATION

I, as the legal taxpayer and/or owner, hereby certify that all information and representations made on this application and its attached exhibits are true and complete and that neither an Improvement Location Permit nor a Structural Permit has been filed for construction of improvements, nor has any manufacturing, research and development, logistical distribution or information technology equipment which is a part of this application been purchased and installed as of the date of filing of this application. I also certify that the taxpayer is not delinquent on any and all property tax due to taxing jurisdictions within Allen County, Indiana. I understand that any incorrect information on this application may result in a rescission of any tax abatements which I may receive.

I understand that I must file a correctly completed Compliance with Statement of Benefits Form (CF-1 Real Property for real property improvements and CF-1/PP for personal property improvements) with **BOTH** the City of Fort Wayne Community Development Division, **AND** the County Auditor in each year in which I receive a deduction. Failure to file the CF-1 form with either agency may result in a rescission of any tax abatement occurring as a result of this application.

**Chris Nichter**

Digitally signed by Chris Nichter  
 DN: cn=US, st=IN, o=Fort Wayne, ou=Marquis ID  
 Systems, cn=Chris Nichter,  
 email=chrisn@marquisid.com  
 Date: 2013.02.22 14:13:30 -0500



Signature of Taxpayer/Owner

Chris Nichter

Printed Name and Title of Applicant

2/22/13

Date

## Real Property Information

Building is a 23 year old building. With the revitalization and renovation, the facility will be able to handle production of secure credential identification cards. With the security improvements the facility will be a NASPO (North American Security Products Organization) certified facility. The secure loading dock addition will allow secure transportation of consumables to/from the facility.

## Personal Property

DataCard MX6000 Upgrade - \$962,000 , order 03/13 , install 05/13  
Additional DataCard MX6000 - \$1,160,000 , order 03/15 , install 06/15  
Security/Access Control - \$215,000, order 3/13, install 04/13

## Current Fill-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SW Developer	15-1133	3	\$180,000
Admin Support	43-0000	1	\$40,000
Computer Analyst	15-1121	1	\$85,000
Computer Operator	15-1799	1	\$26,000
Business Owner	11-0000	2	\$480,000

## Retained Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SW Developer	15-1133	3	\$180,000
Admin Support	43-0000	1	\$40,000
Computer Analyst	15-1121	1	\$85,000
Computer Operator	15-1799	1	\$26,000
Business Owner	11-0000	2	\$480,000

## Additional Full-Time Employment

Occupation	Occupation Code	Number of Jobs	Total Payroll
SW Developer	15-1133	1	\$70,000
General Manager	11-1021	1	\$80,000
Computer Operator	15-1799	2	\$60,000



STATEMENT OF BENEFITS REAL ESTATE IMPROVEMENTS

State Form 51767 (R3 / 12-11) Prescribed by the Department of Local Government Finance

20 PAY 20

CITY OF FT WAYNE

FORM SB-1 / Real Property

This statement is being completed for real property that qualifies under the following Indiana Code (check one box)

- Redevelopment or rehabilitation of real estate improvements (IC 6-1.1-12 1-4)
Eligible vacant building (IC 6-1 1-12 1-4 8)

FEB 22 2013

api

COMMUNITY DEV

INSTRUCTIONS

- This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing...
Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to initiation of the redevelopment or rehabilitation...
To obtain a deduction, application Form 322 ERA/RE or Form 322 ERA/VBD, whichever is applicable, must be filed with the County Auditor...
Property owners whose Statement of Benefits was approved after June 30, 1991, must attach a Form CF-1/Real Property annually...
The schedules established under IC 6-1 1-12 1-4(d) for rehabilitated property and under IC 6-1.1-12.1-4 8(1) for vacant buildings apply to any statement of benefits approved on or after July 1, 2000...

SECTION 1

Name of taxpayer

CM260 Enterprises LLC

Address of taxpayer (number and street, city, state, and ZIP code)

5635 Hursh Road, Fort Wayne, In 46845

Name of contact person

Chris Nichter

Telephone number

(260) 615-3604

E-mail address

chrisnichter260@gmail.com

SECTION 2

Name of designating body

Fort Wayne Common Council

Resolution number

Location of property

2914 - 20 Independence Drive, Fort Wayne, In 46808

County

Allen

DLGF taxing district number

073

Description of real property improvements, redevelopment, or rehabilitation (use additional sheets if necessary)

Construction of a secure truck dock for delivery of secure materials.

Estimated start date (month, day, year)

02/07/2013

Estimated completion date (month, day, year)

05/01/2013

SECTION 3

Current number

8.00

Salaries

\$945,000.00

Number retained

8.00

Salaries

\$945,000.00

Number additional

4.00

Salaries

\$210,000.00

SECTION 4

NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the COST of the property is confidential

REAL ESTATE IMPROVEMENTS

Current values

Plus estimated values of proposed project

Less values of any property being replaced

Net estimated values upon completion of project

COST

650,000.00

650,000.00

ASSESSED VALUE

SECTION 5

Estimated solid waste converted (pounds) 0.00

Estimated hazardous waste converted (pounds) 0.00

Other benefits

SECTION 6

I hereby certify that the representations in this statement are true.

Signature of authorized representative

[Handwritten signature]

Title

Vice President

Date signed (month, day, year)

02/22/2013

We have reviewed our prior actions relating to the designation of this Economic Revitalization Area and find that the applicant meets the general standards adopted in the resolution previously approved by this body. Said resolution, passed under IC 6-1.1-12.1, provides for the following limitations:

- A. The designated area has been limited to a period of time not to exceed \_\_\_\_\_ calendar years \* (see below). The date this designation expires is December 31, 2016.
- B. The type of deduction that is allowed in the designated area is limited to:
  - 1. Redevelopment or rehabilitation of real estate improvements  Yes  No
  - 2. Residentially distressed areas  Yes  No
  - 3. Occupancy of a vacant building  Yes  No
- C. The amount of the deduction applicable is limited to \$ unlimited.
- D. Other limitations or conditions (specify) NIF
- E. The deduction is allowed for ten years\* (see below).
- F. Did the designating body adopt an alternative deduction schedule per IC 6-1.1-12.1-17?  Yes  No  
If yes, attach a copy of the alternative deduction schedule to this form.

We have also reviewed the information contained in the statement of benefits and find that the estimates and expectations are reasonable and have determined that the totality of benefits is sufficient to justify the deduction described above.

Approved (signature and title of authorized member of designating body)

Telephone number

Date signed (month, day, year)

Thomas J. Didier  
Attested by (signature and title of attester)  
[Signature]

(660) 427-1221

3-12-13

Designated body  
Common Council

\* If the designating body limits the time period during which an area is an economic revitalization area, it does not limit the length of time a taxpayer is entitled to receive a deduction to a number of years designated under IC 6-1.12-12.1-4.

- A. For residentially distressed areas, the deduction period may not exceed five (5) years.
- B. For redevelopment and rehabilitation or real estate improvements:
  - 1. If the Economic Revitalization Area was designated prior to July 1, 2000, the deduction period is limited to three (3), six (6), or ten (10) years.
  - 2. If the Economic Revitalization Area was designated after June 20, 2000, the deduction period may not exceed ten (10) years.
- C. For vacant buildings, the deduction period may not exceed two (2) years.



STATEMENT OF BENEFITS
PERSONAL PROPERTY

Prescribed by the Department of Local Government Finance

CITY OF FT WAYNE

FORM SB-1 / PP

PRIVACY NOTICE

The cost and any specific individual's salary information is confidential, the balance of the filing is public record per IC 6-1-1-12.1-5.1 (c) and (d)

FEB 22 2013

INSTRUCTIONS

- 1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information... BEFORE a person installs the new manufacturing equipment...
2. Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to installation of the new manufacturing equipment...
3. To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form FD-E RA) with the township assessor...
4. Property owners whose Statement of Benefits was approved after June 30, 1991, must submit Form CF-1 / PP annually to show compliance with the Statement of Benefits. (IC 6-1-1-12.1-5.6)
5. The schedules established under IC 6-1-1-12.1-4 5(d) and (e) apply to equipment installed after March 1, 2001, unless an alternative deduction schedule is adopted by the designating body. (IC 6-1-1-12.1-17)

SECTION 1 TAXPAYER INFORMATION

Name of taxpayer: CM260 Enterprises LLC
Address of taxpayer: 5635 Hursh Road, Fort Wayne, IN 46845
Name of contact: Chris Nichter
Telephone number: (260) 615-3604

SECTION 2 LOCATION AND DESCRIPTION OF PROPOSED PROJECT

Name of designating body: Fort Wayne Common Council
Resolution number (s):
Location of property: 2914 - 20 Independence Drive, Fort Wayne, IN 46808
County: Allen
DLGF taxing district number:

Table with columns: Description of manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment, ESTIMATED START DATE, ESTIMATED COMPLETION DATE. Includes entries for Manufacturing Equipment, R & D Equipment, Logist Dist Equipment, and IT Equipment.

SECTION 3 ESTIMATED SALARIES OF PROPOSED PERSONNEL

Table with columns: Number retained, Salaries, Number additional, Salaries. Shows 8 retained employees with salaries of 945,000.00 and 4 additional employees with salaries of 210,000.00.

SECTION 4 ESTIMATED TOTAL COST AND VALUE OF PROPOSED PROJECT

Table with columns: MANUFACTURING EQUIPMENT, R & D EQUIPMENT, LOGIST DIST EQUIPMENT, IT EQUIPMENT. Sub-columns: COST, ASSESSED VALUE. Includes a note about confidentiality of costs.

SECTION 5 WASTE CONVERSION BY THE TAXPAYER

Estimated solid waste converted (pounds): 0.00
Estimated hazardous waste converted (pounds): 0.00

SECTION 6 TAXPAYER CERTIFICATION

I hereby certify that the representations in this statement are true.
Signature: Vice President
Date signed: 02/22/2013

FOR USE OF THE DESIGNATING BODY

We have reviewed our prior actions relating to the designation of this economic revitalization area and find that the applicant meets the general standards adopted in the resolution previously approved by this body. Said resolution, passed under IC 6-1.1-12.1-2.5, provides for the following limitations as authorized under IC 6-1.1-12.1-2.

A. The designated area has been limited to a period of time not to exceed December 31, 2016 calendar years \* (see below). The date this designation expires is

- B. The type of deduction that is allowed in the designated area is limited to:
- 1. Installation of new manufacturing equipment;  Yes  No
  - 2. Installation of new research and development equipment;  Yes  No
  - 3. Installation of new logistical distribution equipment;  Yes  No
  - 4. Installation of new information technology equipment;  Yes  No

C. The amount of deduction applicable to new manufacturing equipment is limited to \$ unlimited cost with an assessed value of

D. The amount of deduction applicable to new research and development equipment is limited to \$ N/A cost with an assessed value of

E. The amount of deduction applicable to new logistical distribution equipment is limited to \$ N/A cost with an assessed value of

F. The amount of deduction applicable to new information technology equipment is limited to \$ unlimited cost with an assessed value of

G. Other limitations or conditions (specify) N/A

H. The deduction for new manufacturing equipment and/or new research and development equipment and/or new logistical distribution equipment and/or new information technology equipment installed and first claimed eligible for deduction on or after July 1, 2000, is allowed for:

- 1 year
- 2 years
- 3 years
- 4 years
- 5 years \*\*
- 6 years
- 7 years
- 8 years
- 9 years
- 10 years \*\*

\*\* For ERA's established prior to July 1, 2000, only a 5 or 10 year schedule may be deducted.

I. Did the designating body adopt an alternative deduction schedule per IC 6-1.1-12.1-17?  Yes  No  
If yes, attach a copy of the alternative deduction schedule to this form.

Also we have reviewed the information contained in the statement of benefits and find that the estimates and expectations are reasonable and have determined that the totality of benefits is sufficient to justify the deduction described above.

Approved: (signature and title of authorized member)  
Thomas F. Dieder

Telephone number (260) 427-1221 Date signed (month, day, year) 3-12-13

Attested by:  
[Signature]

Designated body  
Common Council

\* If the designating body limits the time period during which an area is an economic revitalization area, it does not limit the length of time a taxpayer is entitled to receive a deduction to a number of years designated under IC 6-1.1-12.1-4.5

# MEMORANDUM



**TO:** City Council  
**FROM:** Adam Welch, Economic Development Specialist  
**DATE:** February 26, 2013  
**RE:** Request for designation by Marquis ID Systems as an ERA for real and personal property improvements

## BACKGROUND

**PROJECT ADDRESS:** 2014 Independence Drive  
**PROJECT LOCATED WITHIN:** Not Applicable  
**PROJECT COST:** \$ 2,987,000  
**COUNCILMANIC DISTRICT:** 3  
**COMPANY PRODUCT OR SERVICE:** Marquis ID Systems provides fully integrated solutions for the production of Drivers License and Identification Cards for Government and State Agencies.  
**PROJECT DESCRIPTION:** Marquis ID Systems will renovate the current facility into a North American Security Products Organization (NASPO) certified facility and construct a secure truck dock. They will also install approximately \$2,337,000 of manufacturing and information technology equipment.

### CREATED

JOBS CREATED (FULL-TIME):  
 JOBS CREATED (PART-TIME)  
 TOTAL NEW PAYROLL:  
 AVERAGE SALARY (FULL-TIME NEW):

**RETAINED**  
 4 JOBS RETAINED (FULL-TIME):  
 N/A JOBS RETAINED (PART-TIME)  
 \$ 210,000 TOTAL RETAINED PAYROLL:  
 \$ 52,500 AVERAGE SALARY (FULL-TIME RETAINED)

8  
 N/A  
 \$ 945,000  
 \$ 118,125

## COMMUNITY BENEFIT REVIEW

Yes  No  N/A

Project will encourage vacant or under-utilized land appropriate for commercial or industrial use?

Yes  No  N/A

Real estate to be designated is consistent with land use policies of the City of Fort Wayne?

**Explain: Property to be designated is zoned IN2; General Industrial Zoning Class**

Yes  No  N/A

Project encourages the improvement or replacement of a deteriorated or obsolete structure?

Yes  No  N/A

Project encourages the improvement or replacement of obsolete manufacturing and or research and development and or information technology and/or logistical distribution equipment?

**Explain: Marquis ID Systems will invest in a DataCard MX6000 Upgrade, Additional DataCard MX6000, and a Security/Access Control.**

Yes  No  N/A

Project will result in significant conversion of solid waste or hazardous waste into energy or other useful products?

- Yes  No  N/A  Project encourages preservation of an historically or architecturally significant structure?
- Yes  No  N/A  Construction will result in Leadership in Energy and Environmental Design (LEED) certification by the U.S. Green Building Council?
- Yes  No  N/A  Construction will use techniques to minimize impact on combined sewer overflows? (i.e. rain gardens, bio swales, etc.)
- Yes  No  N/A  ERA designation induces employment opportunities for Fort Wayne area residents?
- Yes  No  N/A  Average wage of all full-time jobs to be created is at least 150% of current Federal minimum wage.  
**Explain: The average wage of full-time jobs created is 348% of the current Federal minimum wage rate.**
- Yes  No  N/A  Average wage of all full-time jobs to be retained is at least 150% of current Federal minimum wage.  
**Explain: The average wage rate of full-time jobs retained is 783% of the current Federal minimum wage rate.**
- Yes  No  N/A  Taxpayer is NOT delinquent on any or all property tax due to any taxing jurisdiction within Allen County.

## POLICY

**Per the policy of the City of Fort Wayne, the following guidelines apply to this project:**

1. The period of deduction for real property is ten years
2. The period of deduction for personal property is ten years.

Under Fort Wayne Common Council's tax abatement policies and procedures, Marquis ID Systems is eligible for a ten year deduction on real and personal property improvements. Attached is a spreadsheet that shows how the application scored under the review system. Also attached is an estimate of the taxes saved and paid over the length of the ten year deduction schedule.


After reviewing the City's Procedures and Policies on Economic Revitalization Areas (ERA) which are provided with each ERA Application, Marquis ID Systems informed City staff that prior to their application submission, they filed for an Improvement Location Permit. To allow an economic revitalization area designation after the initiation of development. Indiana Code 6-1.1-12.1-11.3 permits for an adoption of a resolution to waive non-compliance due to a failure to file a statement of benefits (SB-1) form prior to the initiation of development. The confirming resolution for this project contains language to waive non-compliance that will allow for the final approval of an economic revitalization area designation on this property for tax abatement. A letter from Chris Nichter, the Vice President of Marquis ID Systems, is attached explaining their request for a waiver of non-compliance.

## COMMENTS

Signed:

  
Economic Development Specialist

Reviewed:

  
Economic Development Specialist

**COMMUNITY DEVELOPMENT DIVISION**



February 22, 2013

Fort Wayne City Council  
Citizens Square  
200 E. Berry Street  
Fort Wayne, Indiana 46802

Dear City Council Members:

Marquis ID Systems has been an employer in the Fort Wayne area since 2001. When we started the company in 2001, we worked out of our houses. Over the last 12 years we have moved 3 times, doubling our office space and employees as we grew. Our current remodeling of our office on Independence drive gives us 11,000 square feet to grow our business to the next level of business success.

The core business of Marquis ID Systems is providing solutions for states in regards to their driver's licensing systems. The provided solutions include computers, signature scanners, cameras, fingerprint components along with custom software and consumables to produce a secure identification document. Governmental agencies are pushing for a more secure identification card for United States citizens; Marquis ID Systems has acquired the new building to meet these ever changing security needs. With the new facility, equipment and staff; Marquis ID Systems will be able to receive the North American Security Products Organization certification (NASPO) and continue growing our customer base. We are looking forward for the possibility of producing the Indiana Driver's License in the future (along with other states).

With verifying that the design and engineering of the new building will meet the stringent security standards that are required (NASPO); our company has missed the deadline for submitting the application on time. We do understand why deadlines exist, and we are sorry. We are grateful for the "waiver of non-compliance" available to City of Fort Wayne staff and the Common Council. We respectfully request consideration of your full real and personal property tax phase-in application via the waiver.

Yours Truly,

A handwritten signature in black ink that reads "Chris Nichter". The signature is written in a cursive style.

Chris Nichter  
Vice President  
Marquis ID Systems

Marquis ID Systems : 3821 Superior Ridge Drive : Fort Wayne, In 46808  
Telephone: 260-497-6437 Fax: 260-818-2027

## Real Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
<b>Total new investment in real property (new structures and/or rehabilitation)</b>		
Over \$1,000,000	10	
\$500,000 to \$999,999	8	8
\$100,000 to \$499,999	6	
Under \$100,000	4	
<b>Total number of jobs created and/or retained</b>		
Over 150	10	
75 to 149	8	
25 to 74	6	
10 to 24	4	4
Under 10	2	
<b>Current # of employees increases 50-99%</b>	6	6
<b>Current # of employees increases 100% or more</b>	8	
<b>Average annual salary of full-time jobs created and/or retained are % of the Federal Minimum Wage</b>		
Greater than 300% of the Federal Minimum Wage	10	10
201% to 300% of the Federal Minimum Wage	7	
151% to 200% of the Federal Minimum Wage	3	
150% of the Federal Minimum Wage	1	
<b>Health insurance provided by the company</b>	5	5
<b>Project involves reinvestment at current location of a business</b>	10	10
<b>Project involves new or startup business</b>	5	
<b>Construction uses green building techniques (ie LEED Certification)</b>	5	
<b>Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs)</b>	2	
<b>Project is located in a HUBzone</b>	10	
<b>Total</b>		<b>43</b>

- 7 to 11 points - Three Year Abatement
- 12 to 16 points - Five Year Abatement
- 17 to 23 points - Seven Year Abatement
- 24 to 67 points - Ten Year Abatement

**\* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.**

<b>10 Year</b>	
Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	90%
Year 7	80%
Year 8	65%
Year 9	50%
Year 10	40%
<b>7 Year</b>	
Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	71%
Year 7	43%

# Personal Property Abatements

Tax Abatement Review System

	Points Possible	Points Awarded
<b>Total new investment in equipment</b>		
Over \$5,000,000	10	
\$1,000,000 to \$4,999,999	8	8
\$500,000 to \$999,999	6	
\$0 to \$499,999	4	
<b>Total number of jobs created and/or retained</b>		
Over 150	10	
75 to 149	8	
25 to 74	6	
10 to 24	4	4
Under 10	2	
<b>Current # of employees increases 50-99%</b>	6	6
<b>Current # of employees increases 100% or more</b>	8	
<b>Average annual salary of full-time jobs created and/or retained are % of the Federal Minimum Wage *</b>		
Greater than 300% of the Federal Minimum Wage	10	10
201% to 300% of the Federal Minimum Wage	7	
151% to 200% of the Federal Minimum Wage	3	
150% of the Federal Minimum Wage	1	
<b>Health insurance provided by the company</b>	5	5
<b>Project involves reinvestment at current location of a business</b>	10	10
<b>Project involves new or startup business</b>	5	
<b>Construction uses green building techniques (ie LEED Certification)</b>	5	
<b>Construction uses techniques to minimize impact on Combined Sewer Overflows (CSOs)</b>	2	
<b>Project is located in a HUBzone</b>	10	
	<b>Total</b>	<b>43</b>

- 7 to 11 Points - Three Year Abatement
- 12 to 16 Points - Five Year Abatement
- 17 to 23 Points - Seven Year Abatement
- 24 to 60 Points - Ten Year Abatement

\* If Average annual salary of the full-time jobs created by listed occupation is 10% or greater than the average salary for Allen County using current occupational employment statistics, then the applicant is eligible for an alternate deduction schedule.

<b>10 Year</b>	
Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	90%
Year 7	80%
Year 8	65%
Year 9	50%
Year 10	40%
<b>7 Year</b>	
Year 1	100%
Year 2	100%
Year 3	100%
Year 4	100%
Year 5	100%
Year 6	71%
Year 7	43%

**POOL #2 FORT WAYNE COMMUNITY DEVELOPMENT DIVISION  
TAX ABATEMENT - ESTIMATE OF SAVINGS**

\*New tax abatement percentages have been changed to reflect change in state law

**PERSONAL PROPERTY TAX ABATEMENT - 10 yr Schedule**

Year	True Cash Value	"Pool 2" True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable A V	Tax Rate	Tax Paid	Tax Saved
1	\$2,337,000	40%	\$934,800	100%	0%	\$934,800	\$0	0.030261	\$0	\$0
2	\$2,337,000	56%	\$1,308,720	90%	10%	\$1,177,848	\$130,872	0.030261	\$3,960	\$28,288
3	\$2,337,000	42%	\$981,540	80%	20%	\$785,232	\$196,308	0.030261	\$5,940	\$35,643
4	\$2,337,000	32%	\$747,840	70%	30%	\$523,488	\$224,352	0.030261	\$6,789	\$23,762
5	\$2,337,000	30%	\$701,100	60%	40%	\$420,660	\$280,440	0.030261	\$8,486	\$15,841
6	\$2,337,000	30%	\$701,100	50%	50%	\$350,550	\$350,550	0.030261	\$10,608	\$12,730
7	\$2,337,000	30%	\$701,100	40%	60%	\$280,440	\$420,660	0.030261	\$12,730	\$10,608
8	\$2,337,000	30%	\$701,100	30%	70%	\$210,330	\$490,770	0.030261	\$14,851	\$8,486
9	\$2,337,000	30%	\$701,100	20%	80%	\$140,220	\$560,880	0.030261	\$16,973	\$6,365
10	\$2,337,000	30%	\$701,100	10%	90%	\$70,110	\$630,990	0.030261	\$19,094	\$4,243
11	\$2,337,000	30%	\$701,100	0%	100%	\$0	\$701,100	0.030261	\$21,216	\$2,122
<b>TOTAL TAX SAVED</b>										<b>\$148,088</b>
<b>TOTAL TAX PAID</b>										<b>\$95,432</b>

NOTE Above calculations assume a constant tax rate over the abatement period Time value of money is not considered

**REAL PROPERTY TAX ABATEMENT - 10 yr Schedule**

Year	Cash Value	True Tax Value	Assessed Value	Tax Abatement %	Tax Paid %	Deduction	Taxable AV	Tax Rate	Tax Paid	Tax Saved
1	\$650,000	\$650,000	\$650,000	100%	0%	\$650,000	\$0	0.030261	\$0	\$0
2	\$650,000	\$650,000	\$650,000	95%	5%	\$617,500	\$32,500	0.030261	\$983	\$19,670
3	\$650,000	\$650,000	\$650,000	80%	20%	\$520,000	\$130,000	0.030261	\$3,934	\$18,686
4	\$650,000	\$650,000	\$650,000	65%	35%	\$422,500	\$227,500	0.030261	\$6,884	\$15,736
5	\$650,000	\$650,000	\$650,000	50%	50%	\$325,000	\$325,000	0.030261	\$9,835	\$12,785
6	\$650,000	\$650,000	\$650,000	40%	60%	\$260,000	\$390,000	0.030261	\$11,802	\$9,835
7	\$650,000	\$650,000	\$650,000	30%	70%	\$195,000	\$455,000	0.030261	\$13,769	\$7,868
8	\$650,000	\$650,000	\$650,000	20%	80%	\$130,000	\$520,000	0.030261	\$15,736	\$5,901
9	\$650,000	\$650,000	\$650,000	10%	90%	\$65,000	\$585,000	0.030261	\$17,703	\$3,934
10	\$650,000	\$650,000	\$650,000	5%	95%	\$32,500	\$617,500	0.030261	\$18,686	\$1,967
11	\$650,000	\$650,000	\$650,000	0%	100%	\$0	\$650,000	0.030261	\$19,670	\$983
<b>TOTAL TAX SAVED REAL PROPERTY</b>										<b>\$97,365</b>
<b>TOTAL TAX PAID REAL PROPERTY (10 yrs)</b>										<b>\$99,332</b>
<b>TOTAL TAX SAVED MACHINERY &amp; BUILDING (10 yrs on 10 yr deduction)</b>										<b>\$245,452</b>
<b>TOTAL TAX PAID MACHINERY &amp; BUILDING (10 yrs on 10 yr deduction)</b>										<b>\$198,764</b>

NOTE Above calculations assume a constant tax rate over the abatement period Time value of money is not considered



Public Hearing Date, if applicable

Read the first time in full and on motion by Councilman *John Crawford*  
Read the second time by title and referred to the *Finance Committee*  
Committee. Read the third time in full and on motion by Councilman *Crawford*, placed on passage by the following vote:

	AYES	NAYS	ABSTAINED	ABSENT
TOTAL VOTES	9			
BENDER	✓			
CRAWFORD	✓			
DIDIER	✓			
HARPER	✓			
HINES	✓			
JEHL	✓			
PADDOCK	✓			
SHOAFF	✓			
SMITH	✓			

DATED: 3-12-13 *Sandra E. Kennedy*  
SANDRA E. KENNEDY, CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as  
(ANNEXATION) (APPROPRIATION) (GENERAL) (SPECIAL) (ZONING) ORDINANCE  
(RESOLUTION) NO. *25-13* on the *12<sup>th</sup>* day of  
*March*, 2013

*Sandra E. Kennedy*  
SANDRA E. KENNEDY,  
CITY CLERK

*T. Thomas Didier*  
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the *13<sup>th</sup>* day  
of *March*, 2013, at the hour of *2:30* o'clock *P.M.* . E.S.T.

*Sandra E. Kennedy*  
SANDRA E. KENNEDY, CITY CLERK

Approved and signed by me this *14<sup>th</sup>* day of *MARCH*  
2013, at the hour of *9:00* o'clock *A.M.* E.S.T.

*Thomas C. Henry*  
THOMAS C. HENRY, MAYOR